# EMBRACER\* GROUP

21/22

**INTERIM REPORT 1** 

APRIL –JUNE 2021 EMBRACER GROUP AB (PUBL) REG NO. 556582-6558

# OPERATIONAL EBIT INCREASED 79% TO SEK 1,271 MILLION

#### FIRST QUARTER, APRIL-JUNE 2021 (COMPARED TO APRIL-JUNE 2020)

- > Net sales increased by 66% to SEK 3,426.6 million (2,068.7).
- Net sales of the Games business area increased by 83% to SEK 2,960.9 million (1,622.1). THQ Nordic SEK 668.7 million (487.8), Koch Media Publishing SEK 637.6 million (612.7), Coffee Stain SEK 190.7 million (172.5), Saber Interactive SEK 304.9 million (349.2), DECA Games SEK 145.6 million (-), Gearbox Entertainment SEK 437.0 million (-) and Easybrain SEK 576.4 million (-).
- > Net sales of Partner Publishing/Film business area increased by 4% to SEK 465.7 million (446.5).
- > EBITDA increased by 59% to SEK 1,532.2 million (965.2), corresponding to an EBITDA margin of 45% (47%).
- > Operational EBIT increased by 79% to SEK 1,271.3 million (711.8) corresponding to an Operational EBIT margin of 37% (34%).
- Cash flow from operating activities amounted to SEK 617.3 million (732.3). Investments in intangible assets amounted to SEK 828.7 million (494.5). Free Cash Flow amounted to SEK –259.7 million (204.1).
- > Adjusted earnings per share was SEK 2.30 (1.51).
- > Organic growth in constant currency for the Games Business Area amounted to 10% in the quarter.
- > Total game development projects increased 44% to 180 (125).
- > Total headcount increased 98% to 7,886 (3,975) where total game developers increased 101% to 6,387 (3,185).

Key performance indicators, Group	Apr–Jun 2021	Apr–Jun 2020	Apr 2020- Mar 2021
Net sales, SEK m	3,426.6	2,068.7	9,024.2
EBITDA, SEK m	1,532.2	965.2	3,985.3
Operational EBIT, SEK m	1,271.3	711.8	2,870.8
Cash flow from operating activities, SEK m	617.3	732.3	3,899.0
Free cash flow, SEK m	-259.7	204.1	1,684.8
Total investments in intangible assets, SEK m	828.7	498.0	2,135.2
Total game development projects	180	125	160
Total internal and external game developers	6,387	3,185	5,115
Total headcount	7,886	3,975	6,325
Sales growth, %	66	81	72
EBITDA margin, %	45	47	44
Operational EBIT margin, %	37	34	32

In this report, all figures in brackets refer to the corresponding period of the previous year, unless otherwise stated.

# EMBRACER\* GROUP

#### **CEO COMMENTS**

# ANOTHER STABLE QUARTER WITH ADJUSTED EARNINGS PER SHARE UP 52%

The Group reports another stable quarter. Both the sales and operational EBIT performance of the first quarter set new records in line with management expectations. The key contributors were the release of Biomutant and the addition of both Easybrain and Gearbox.

Group net sales increased by 66% to SEK 3,427 million (2,069) whereof the Games business area contributed SEK 2,961 million (1,622). The organic growth within Games business area was 10% on constant currency (CCY). On group level, the organic proforma CCY growth in the quarter is estimated to 15%. Operational EBIT grew by 79% to SEK 1,271 million (712). Free cash flow before changes in working capital grew by 36% to SEK 466 million (342) despite an increased investments in game development at a record SEK 770 million (457) to drive future organic growth. Free cash flow after changes in working capital amount to SEK –260 million (204) and was negatively impacted by royalty payments (SEK 464 million) and seasonal variances in trade payables (SEK 372 million). The adjusted earnings per share were up 52% to SEK 2.30 (1.51).

#### Solid organic growth

We are pleased with the organic year-over-year growth, given that the comparison is made against a quarter with a boost in demand due to pandemic effects. Our growth is supported by the wide back catalog and strong contribution from new releases, despite a difficult comparison with the first quarter last year that included a number of successful new releases. The main revenue driver in the quarter was the release of *Biomutant* from our internal studio Experiment 101. So far, the game has sold more than one million copies. The full investment into development and marketing as well as the acquisition cost for Experiment 101 and the IP, was recouped within a week after launch.

Looking ahead to the rest of the financial year ending March 31, 2022 we reiterate our forecast to release game development projects with a completion value of SEK 2,875 to 3,325 million in the current financial year. The strategy to put quality first remains unchanged. Games will always be released when the full value potential is deemed to be best achieved. Management now expects SEK 225 – 275 million in completion value during the second quarter to be followed by a gradual increase in activity and for the fourth quarter to become even busier than previously forecasted. Across the group we have numerous new games announcements planned up until December for products releasing current year and future years. Stay tuned!

Whereas the second quarter will mainly be relying on back catalog sales, we expect the strong pipeline of new releases during the second half of the year to be the key driver of accelerated organic growth (CCY) for the full financial year. We are increasingly optimistic about our long term organic growth prospects with more than 180 games under development. Over the next few years, we are confident that our organic growth will continue to significantly exceed the overall gaming market expansion.

Earlier this month, we welcomed CrazyLabs into the family. Our mobile entry is just a year old but we are really glad to have been able to have DECA, A Thinking Ape, IUGO, Easybrain and now CrazyLabs forming a notable business within mobile gaming. Proforma KPIs (incl CrazyLabs) for the quarter ending June is strong with 33 million DAU (Daily Active Users) and 286 million MAU (Monthly Active Users). Total installs in the period were above 200 million. The combined mobile businesses had an impressive proforma organic sales growth of 37% during the quarter. During past weeks we have seen improved projected ROAS (return on advertising spend) and in line with our strategy, our mobile companies will invest as much as possible to drive value enhancing growth.

## EMBRACER\* GROUP



#### Building brick by brick together with entrepreneurs

The decentralized Embracer model is all about placing the entrepreneur and creator in the spotlight. Becoming part of Embracer is intended to be about taking the next step in a long journey. Founders and management that we join forces with have high ambitions for the future, and it is Embracer's role to unleash the full potential of each team and support them with the resources needed to succeed. We are setting bold targets together with the entrepreneurs. The emphasis varies between organic and inorganic growth based on the opportunities ahead and the scalability of the organization. Let me share a few examples of what has been achieved so far:

Coffee Stain became our third operating unit in 2018 and under the leadership of founder Anton Westbergh and his team the business has grown phenomenally well on a purely organic basis, by bringing new, excellent game content to market. Coffee Stain is on a trailing 12 months basis generating 12x higher net sales than at the time of joining Embracer. Now, almost three years later, Coffee Stain added M&A to its growth mix by onboarding two of its indie development partners, including Ghost Ship as a sister company in our business area dedicated to game development with an indie mindset.

Saber Interactive became part of the Embracer family during spring 2020. At that time, the business had approximately 600 developers. Together with founders Matthew Karch and Andrey Iones we set out an ambition to grow the business to more than 1500 developers over the medium term. By scaling up existing studios and adding new talent through acquisitions, Saber exceeded that target earlier this month with the expansion within the work-for-hire segment, which remains an important growth driver within Saber.

#### The journey continues

Our strategy to build a diverse and decentralised group that stands on many revenue streams remains unchanged. We see a long runway of growth within gaming, building on our operating groups and we will continue the journey to bring onboard more, talented creators and gaming entrepreneurs. We believe that the larger our independent ecosystem becomes, the greater output we will have over the long term.

We are humbled by the interest among entrepreneurs and creators to join the Embracer family is stronger than ever. We continue to have a large number of ongoing discussions to join, including large or transformative acquisitions that could create new operating groups. Currently, we have approximately SEK 8 billion in net cash and SEK 17 billion in available cash, including credit facilities. Our strong balance sheet will support our growth agenda going forward.

## EMBRACER+ GROUP

#### The challenges

COVID-19 is one of today's biggest challenges that we must face. As recent times have shown, there are also other challenges in society and in our industry. It is important that we, as an industry, but also as individual companies and as a parent company, each take our responsibility to change these social structures of discrimination.

For Embracer Group our common foundation is our code of compliance, which aims to support inclusion, diversity, and gender equality. Furthermore, we trust that each company in our Group listen, discuss and act. A way to measure and follow up our employees is done via a global survey that allows each employee to answer several questions anonymously.

To conclude, I would like to send my thanks to all our shareholders, employees, customers, industry colleagues and business partners for contributing to the prosperity and success of Embracer Group.

August 18, 2021, Karlstad, Värmland, Sweden

Lars Wingefors
Co-founder & Group CEO



#### FINANCIAL PERFORMANCE



All comments refer to the quarter unless otherwise stated.

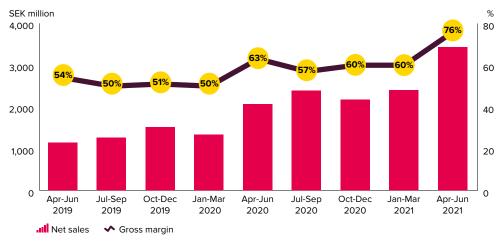
#### **CONSOLIDATED NET SALES**

Consolidated net sales by business area. SEK m	Apr–Jun 2021	Apr–Jun 2020	Change	Apr 2020– Mar 2021
Games - THQ Nordic	668.7	487.8	+37%	1,789.1
Games - Koch Media Publishing	637.6	612.7	+4%	2,081.2
Games - Coffee Stain	190.7	172.5	+11%	1,182.5
Games - Saber Interactive	304.9	349.2	-13%	1,185.9
Games - DECA Games	145.6	-	-	209.7
Games - Gearbox Entertainment	437.0	-	-	-
Games - Easybrain	576.4	-	-	-
Games Subtotal	2,960.9	1,622.1	+83%	6,448.3
Partner Publishing/Film	465.7	446.5	+4%	2,575.9
Consolidated Net Sales	3,426.6	2,068.7	+66%	9,024.2

Consolidated net sales in the quarter increased by 66% or SEK 1,357.9 million compared to last year. The performance was driven by new releases, a continued strong interest in titles released in previous quarters and long-lasting top sellers from previous financial years.

Business area THQ Nordic grew with SEK 180.9 million driven by the successful release of *Biomutant*. Koch Media Publishing and Coffee Stain contributed to the growth with SEK 43.1 million and DECA Games with SEK 145.6 million compared to Q1 last year. The lower sales in Saber Interactive is mainly explained by no new larger releases in the quarter compared to last year's launch of *Snowrunner*. The addition of Gearbox Entertainment and Easybrain contribute with SEK 1.013,4 million. Organic growth in constant currency for the Games Business Area amounted to 10% in the quarter.

#### **GROSS MARGIN DEVELOPMENT**

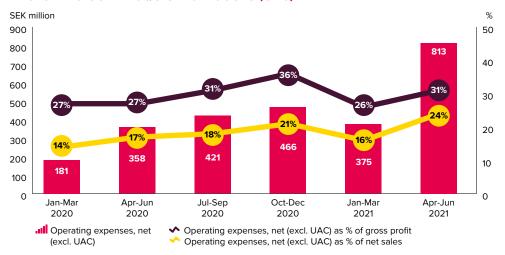


The improved gross margin is due to a favorable product mix shift towards business area Games and coupled with a margin expansion in business area Games as a result of the addition of Gearbox Entertainment and Easybrain.

Profit from associated companies in the quarter is mainly related to the minority ownership in Iron Gate and amounts to SEK 20.7 million, which should be viewed together with the gross margin generated.



# DEVELOPMENT OF OPERATING EXPENSES EXCLUDING USER ACQUISITION COSTS (UAC)



The increase in net operating expenses is mainly explained by the addition of Gearbox Entertainment and Easybrain. Organically net operating expenses increased to accompany the growing games portfolio and further strengthen the Group's corporate capabilities.

#### **DEVELOPMENT OF USER ACQUISITION COSTS**



The increased user acquisition costs (UAC) in the quarter is explained by the addition of Easybrain.

#### **OPERATIONAL DEPRECIATION AND AMORTIZATION EXPENSES**

Operational depreciation and amortization, SEK m	Apr–Jun 2021	Apr-Jun 2020	Apr 2020– Mar 2021
Intangible assets			
Finalized game development	214.9	191.1	814.9
Other intangible assets (Film etc.)	28.6	54.4	217.0
Sub-total	243.5	245.5	1,031.9
Tangible assets	17.5	7.9	41.2
Total operational depreciation and amortization	260.9	253.4	1,073.2

The increased amortization of games is explained by the higher value of finalized game development.

Operational amortization of games amounted to SEK 214.9 million in the quarter, and the value of finalized game development in the quarter amounted to SEK 297.9 million. At the end of the quarter the book value of finalized games amounted to SEK 697.2 million.



#### **ACQUISITION-RELATED AMORTIZATION EXPENSES**

Acquisition-related depreciation, SEK m	Apr–Jun 2021	Apr–Jun 2020	Apr 2020– Mar 2021
IP-rights	217.8	102.2	456.4
Surplus value Partner Publishing/Film	13.7	15.1	54.1
Goodwill	1,564.0	375.3	1,924.9
Total acquisition-related depreciations	1,795.5	492.6	2,435.4

Forecasted acquisition-related amortizations for the quarter amounted to SEK 1,670 million, which is SEK 125.5 million lower than actual. The difference is mainly explained by the difference in Embracer's share price at completion date and the VWAP share price as set forth in the relevant share purchase agreement.

The increase in acquisition related depreciations in the quarter, compared to same period last year, is explained by that more acquisitions were completed during the year where Gearbox Entertainment, Easybrain and Aspyr account for the largest portion.

#### **CONSOLIDATED EARNINGS**

The increase of the Group's EBITDA, from SEK 965.2 million to SEK 1,532.2 million, and Operational EBIT, from SEK 711.8 million to SEK 1,271.3 million, for the quarter is mainly explained by the increase in net sales and improved gross margin compared to the same period last year.

The increase in Operational EBIT fell through to EBIT but was offset by increased acquisition-related amortizations of SEK 1,302.9 million. EBIT decreased, from SEK 219.2 million to SEK –524.2 million, in the quarter.

#### **CONSOLIDATED CASH FLOW AND FINANCIAL POSITION**

SEK m	Apr–Jun 2021	Apr–Jun 2020	Apr 2020– Mar 2021
EBITDA	1,532.2	965.2	3,985.3
Cash Taxes paid	-110.2	-44.0	-259.4
Other non cash flow items	-79.1	-51.4	40.1
Change in working capital	-725.6	-137.5	133.0
Cash Flow from operating activities	617.3	732.3	3,899.0
Net investment in intangible assets	-828.7	-494.5	-2,135.1
Net investment in tangible assets	-51.2	-16.2	-69.6
Net investment in financial assets	2.9	-17.5	-9.3
Free Cash Flow	-259.7	204.1	1,685.0
Cash flow from financing activities	651.3	1,940.3	14,725.3
Net investment in acquired companies	-2,272.6	-1,103.9	-4,590.8
Cash flow for the period	-1,881.0	1,040.5	11,819.5

Investments in intangible fixed assets mainly consist of investments into ongoing game development SEK -770.3 million and film rights SEK -38.3 million. The increased investments into game development in the quarter over prior quarters is mainly related to the addition of Aspyr and Gearbox coupled with increased organic investments into new game development, where the latter is impacted by a shift from co-publishing projects towards internal development projects in Saber Interactive.

The negative effect from change in working capital of SEK -725 million is mainly related to payment of royalties (approx. SEK -464 million) and seasonal variances in trade payables (approx. SEK -372 million).



SEK m	Jun 30 2021	Jun 30 2020	Mar 31 2021
Cash and cash equivalents	12,417.2	3,525.1	14,299.9
Unutilized Credit Facility	7,376.0	1,623.9	6,212.7
Available cash and unutilized credit facilities	19,793.2	5,149.0	20,512.6
Net Cash	10,295.2	813.7	12,805.6

Available funds as per the date of this report amounts to approximately SEK 17 billion and Net Cash to approximately SEK 8 billion after reduction of estimated cash consideration related to signed, but not completed acquisitions communicated in the pressrelease dated 5th August 2021.

#### **CONDITIONAL PURCHASE PRICE OVERVIEW**

As of 30 June 2021 the Group had provisions of SEK 9,784.1 million for earnouts with expected settlement according to the table below.

Provisions for conditional	ı	Financial year when settlement is expected						
purchase price, SEK m	21/22	22/23	23/24	24/25	25/26	26/27	>27/28	Total
Provisions to be settled in cash	17.8	464.6	329.2	450.9	1,035.6	588.2	1,930.0	4,816.2
Provisions to be settled by shares	69.7	0.0	0.0	1,232.4	2,283.3	480.5	902.1	4,968.0
Totalt	87.5	464.6	329.2	1,683.3	3,318.9	1,068.7	2,832.1	9,784.1

The present value of the additional purchase prices has been calculated based on expected outcome. The provisions will vary over time depending on, among other things, the degree of fulfillment of the conditions for the additional purchase prices, the development of certain exchange rates versus the Swedish krona and interest rate. Provisions to be settled by shares are further dependent on the development of Embracer's share price. This means that the number of shares to be paid as additional purchase price can vary but never exceed 26,349,480 according to the earnout agreements. If all shares are issued, the dilution in capital will amount to 5.0% and 3.2% of the voting rights as of June 30, 2021.

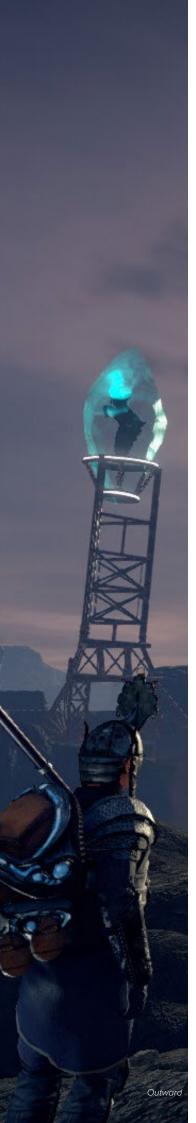
Shares under clawback,	Nr claw back shares released							
nr of shares	21/22	22/23	23/24	24/25	25/26	26/27	27/28	Total
Release of clawback shares	3,1	16,3	6,7	1,1	24,2	2,9	2,4	56,6

In addition to provisions for conditional purchase price the Group has issued shares with clawback rights. Out of the 500.5 million shares outstanding there are approximately 56.6 million shares with clawback rights as per 30 June 2021. These shares have already been issued to cover for future earnout obligations

#### **INTANGIBLE ASSETS**

The Group had intangible assets of SEK 35,679.6 million at the end of the quarter, compared to SEK 16,390.0 million at the end of the previous quarter, distributed as follows:

Intangible assets – Specification	Jun 30 2021	Jun 30 2020	Mar 31 2021
Completed games	697.2	511.5	512.6
Ongoing game development projects	3,834.6	2,274.4	3,182.2
Other intangible assets (film etc.)	207.7	192.6	180.2
Intangible assets	4,739.5	2,978.5	3,875.0
IP-rights	3,214.1	1,337.6	1,575.2
Partner Publishing/Film	119.9	152.1	135.5
Goodwill	27,606.1	6,502.9	10,804.2
Acquisition related intangible assets	30,940.1	7,992.6	12,515.0
Total	35,679.6	10,971.1	16,390.0



#### PRELIMINARY PURCHASE PRICE ALLOCATION (PPA)

During the quarter Embracer closed the following acquisitions; Gearbox Entertainment, Easybrain, Aspyr, FRAME BREAK, Massive Miniteam, Kaiko and Appeal Studios. The acquired companies have been included into Embracer's consolidated financial reporting from each respective closing date. A summary of the preliminary purchase price allocations is provided below:

SEK m	Apr–Jun 2021
On-going game development	228
Finished game development	101
IP-rights/Trademarks	7
Other intangible assets	11
Total intangible assets	346
Total financial assets	168
Total tangible assets	77
Net working capital	-373
Cash and cash equivalents	901
Provisions	-66
Other long term liabilities	-50
Total net assets acquired excluding surplus value	1,003
Surplus value allocated to:	
Goodwill	18,720
IP-rights, Trademarks and Other	1,846
Deferred tax liabilities	-388
Total surplus value net of taxes	20,178
Total net assets acquired	21,181
Acquired cash	-901
Upfront consideration paid by shares issued	-8,472
Shares issued under clawback (Earnout)	-1,306
Provisions for conditional purchase price (Earnout)	-8,243
Other	-10
Net cash outflow on acquisition of business	2,249
Cash outflow relating to earlier acquisitions	23
Total Net cash outflow on acquisition of business	2,272

A total of SEK 329 million has preliminarily been identified as on-going game development projects and finished game development projects. During the PPA work notable projects have been identified as co-publishing projects meaning that the projects will be accounted for under the percentage of completion method. The percentage of completion method means that revenues are recognized as a percentage of total project income as work is performed and expenses incurred, where timing differences are recorded in working capital as opposed to intangible assets.



#### **FORECAST - ACQUISITION RELATED AMORTIZATIONS**

The forecast includes closed transactions as per 30 June 2021 and the acquisitions that were closed or signed after quarter end and communicated in the pressrelease dated 5th August 2021. The forecast is based on the average exchange rates for the period April to June 2021. The forecast is based on the purchase price allocations as per 18 August 2021, which contain both preliminary and finalized purchase price allocations. Consideration shares related to transactions that were not closed per 30 June 2021 are valued at the VWAP as set forth in the relevant share purchase agreement.

SEK m	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	FY 26/27	Total
Amortization related to acquisitions closed 2021-06-30	7,182	7,116	6,867	6,536	4,857	4	32,561
Amortization related to acquisitions to be closed after 2021-06-30	553	898	898	898	898	345	4,490
Non-operational Depreciations and Amortizations	7,734	8,014	7,765	7,434	5,755	349	37,052

The forecast for July to September 21/22 amounts to SEK 1,900 million.

#### **DEPENDENCY ON FOREIGN EXCHANGE RATES**

Embracer operates on a global market and reports financial performance in SEK and thus has a dependency towards foreign currencies, mainly USD and EUR. The Swedish krona (SEK) has strengthened during the year versus USD and EUR. Everything else being equal, this has a negative impact on net sales in SEK. However, organic growth in net sales in local currency would not be affected.

The consolidated equity of the group has been reduced with SEK 216.3 million in translation differences from 1 April 2021 to 30 June 2021. The translation differences are mainly related to the revaluation of net assets in subsidiaries to the exchange rate per 30 June 2021.

#### PARENT COMPANY

The Parent Company's net sales for the quarter were SEK 206.7 million (189.8) and profit before tax was SEK –59.0 million (46.9). The negative outcome is explained by unrealized exchange rate losses on intercompany loans. Profit after tax was SEK –46.7 million (36.8).

Investments in intangible assets in the quarter were SEK 0.5 million (108.0).

Cash and cash equivalents as of June 30, 2021 were SEK 9,187.0 million (2,401.2). The Parent Company's equity at the end of the period was SEK 33,841.6 million (10,470.4).



#### SIGNIFICANT EVENTS DURING THE QUARTER

- On April 6, 2021 Embracer Group and its subsidiaries completed the acquisitions of Aspyr, Easybrain and Gearbox Entertainment after all the conditions for the transactions, including regulatory approvals, were fulfilled. The acquired companies were consolidated into Embracer Group's consolidated financial statements as of April 1, 2021. The aggregated day one purchase price for the acquisitions amounted to approximately SEK 9.3 billion in total, on a cash and debt free basis. Approximately SEK 2.5 billion was paid in cash and approximately SEK 6.8 billion was paid in newly issued B shares of the company. A maximum additional consideration amounting to SEK 12.5 billion on an aggregated basis can be paid, subject to fulfilment of agreed financial and operational milestones, during a period of up to 7 years. The additional consideration comprises a maximum of approximately SEK 7.0 billion to be paid in cash and approximately SEK 5.5 billion to be paid in B shares of the company.
- On May 11, 2021 Embracer Group, through its subsidiaries THQ Nordic GmbH and Amplifier Game Invest AB, entered into four acquisition agreements to acquire 100% each of Appeal Studios S.A., KAIKO GmbH, Massive Miniteam GmbH (all three by THQ) and FRAME BREAK AB (by Amplifier). The aggregated day one purchase price for all four acquisitions amounts to approximately SEK 71 million on a cash and debt free basis. In addition, THQ Nordic announced the foundation of Gate 21 in Bosnia and Herzegovina, which will enable THQ Nordic to develop world-class 3D characters using the most advanced character and facial rigs in development projects.
- On June 28, 2021 Embracer Group secured an unsecured multicurrency revolving credit facility of SEK 6.0 billion arranged by the leading Nordic banks Nordea, SEB and Swedbank. The facility has a tenor of three years which may be extended by up to two years and it refinances in total SEK 4.4 billion in facilities with Nordea maturing in July 2021 and May 2022.

#### MARKET OVERVIEW



#### THE GAMES MARKET

#### The games market, the quarter April-June 2021

The underlying market conditions remain buoyant. In the U.S., total consumer spending on video gaming increased by 2% compared to the previous year (NPD Group). Gains were seen across PC, cloud and non-console VR content, mobile and subscription spending (the fastest growing), as well as hardware. Console content and accessories declined. It should be noted that a year ago, in the quarter April-June of 2020, consumer spending on video games increased by a remarkable 47% compared to 2019. Thus, consumer spending has not only maintained last year's elevated levels but exceeded them.

#### Outlook for the global games market

Newzoo predicts that 2021 will see revenues of approximately USD 176 billion all sectors, including console, mobile, PC and free-to-play but not hardware. A robust performance considering that the games market in 2020 (compared to 2019) grew 23% to USD 178 billion. The market is also still on track to hit USD 205 billion by 2023, representing a +7.2% CAGR between 2019 and 2023 (Newzoo). The market is benefitting from a surge of new players who came into the category from the second quarter of 2020.

#### COVID-19 impacts on the console games business

Due to the heights achieved by the market in the unique backdrop of 2020, there will be a 'leveling-off' of consumer demand in 2021, and initial first half (Jan-June) sales data shows that this is the case. Digital sales of catalogue (older) games (which were higher in 2020) are noticeably down year-over-year in 2021, albeit still above 2019 (pre-COVID-19) levels. Sales of boxed games, however, have been relatively stable from 2019 through 2020 and 2021 despite the overall industry trending towards digital.

Both Sony and Microsoft reported strong demand for their new consoles. Sony, despite supply constraints, shipped the highest launch volume (PS5) ever achieved for any of its previous consoles. Xbox Series' sales, during recent months, are very close to that of PS5, according to VGChartz.

Nintendo Switch, however, has been the standout console of the last 2 years and it is currently the best-selling console globally. Nintendo reported Switch console shipments of 4.5 million units for Q2 2021, bringing the total lifetime number to 89 million.

For mobile games, data from Sensor Tower shows U.S. consumer spending during the second quarter of 2021 increased 5% from 2020, showing no indication that spending or usage has diminished as consumers have begun their return to life in a post-vaccine world. Looking forward, analyst firm, IDG predicts further growth in the mobile gaming market with a CAGR of +7% over the next 5 years (reaching USD 170 billion in 2025).

On the PC platform, analyst firm IDG predicts the PC market to grow by 2% YoY in 2021 with most PC digital distribution platforms sustaining COVID-19-spurred spending levels. Valve announced the Steam Deck, a new portable PC console that will ship in December 2021. Due to supply constraints, its revenue impact for developers will ramp slowly and not be impactful until next year however.





#### **BUSINESS AREA: GAMES - THQ NORDIC**

Business Area: Games – THQ Nordic released the following new products in the quarter April-June 2021:

Title	Publishing Label	IP Owner	Platforms	Channels
Biomutant	THQ Nordic	Own	PC, PS4, Xbox One	Digital & physical
We are Football	THQ Nordic	Own	PC	Digital & physical
Destroy all Humans!	THQ Nordic	Own	Switch	Digital & physical
Wreckfest	THQ Nordic	Own	PS5, XSX	Digital & physical
Through The Darkest of Times	HandyGames	External	PC	Physical
Chicken Police: Paint it RED!	HandyGames	External	Mobile	Digital
One Hand Clapping (early access	) HandyGames	External	PC	Digital

Net sales of Business Area: Games - THQ Nordic increased 37% to SEK 668.7 million (487.8) compared to the same period last year.

THQ Nordic had its best quarter ever, mainly driven by the long-awaited release of Biomutant, with sales in line with management expectations, and healthy back catalogue sales. Biomutant, developed by the internal studio Experiment 101, has sold over 1 million units since the release date.

The quarter was supported by back-catalogue sales, mainly driven by evergreen titles such as Wreckfest, Spongebob: Battle for Bikini Bottom Rehydrated and Destroy All Humans!.

Other notable releases during the quarter were We are Football as well as releases on additional platforms for Wreckfest on PS5 and XSX and Destroy all Humans! on Switch. All of them performed in line with management expectations.

#### **STUDIOS**





Experiment 101 (Stockholm, Sweden)



Massive Miniteam GmbH (Cologne, Germany)



Mirage Game Studios (Karlstad, Sweden)

(Munich, Germany)













Rainbow Studios (Phoenix, USA) (Montréal, Canada)



Black Forest Games (Offenburg, Germany)



(Giebelstadt, Germany)





**△** BUGBEAR

Bugbear Entertainment lelsinki, Finland)

KAIKO GmbH

(Frankfurt, Germany)



#### (Vienna, Austria) **PUBLISHERS**

PowW

Pow Wow Entertainment









#### **BUSINESS AREA: GAMES - COFFEE STAIN**

Business Area: Games – Coffee Stain released the following new products in the quarter April–June 2021:

Title	Publishing Label	IP Owner	Platforms	Channels
Huntdown	Coffee Stain Publishing	External	PC (Steam), Switch (Japan), Mobile	Digital
Satisfactory Update 4	Coffee Stain Publishing	Own	PC	Digital

Net sales of Business Area: Games – Coffee Stain increased 11% to SEK 190.7 million (172.5) compared to the same period last year.

Coffee Stain had another solid quarter and *Valheim* continued its strong performance following its successful release in the previous quarter. *Valheim* has now sold over 8 million copies since its release and 1.1 million copies during the quarter which is in line with management expectations. Iron Gate, the small studio behind *Valheim*, has since the launch grown their team to a total of eight members and now work on a long term plan to further support and develop the IP.

In addition to *Valheim*, the back-catalogue continued to perform well with solid contribution from the evergreen titles *Goat Simulator, Deep Rock Galactic* and *Satisfactory.* The launch of *Huntdown* on Steam during the quarter was also well received with 95% positive reviews.

Coffee Stains' publishing division continues to grow as additional senior roles were filled during the quarter. Coffee Stain has also realized significant synergies within the wider space of the Embracer Group's eco system.

After the quarter, Coffee Stain announced the acquisitions of Easy Trigger and Ghost Ship Games, the latter forming a sister company to Coffee Stain. Easy Trigger is a development studio founded in 2016, with headquarters located in Trollhättan, Sweden. The studio consists of 5 employees that have collaborated with Coffee Stain on the development and release of the critically acclaimed indie title *Huntdown*. Ghost Ship Games is a Danish development studio founded by six industry veterans in 2016, with headquarters located in Copenhagen. The studio engages 26 employees that have worked with Coffee Stain on the development of the critically acclaimed co-op FPS game *Deep Rock Galactic*. Recently in March 2021, the game was awarded 'Indie Game of the Year' and 'Excellence in Multiplayer' at the SXSW 2021 Gaming Awards.

#### **STUDIOS**



Coffee Stain Studios (Skövde, Sweden)



Coffee Stain North (Stockholm, Sweden



**Box Dragon** (Gothenburg, Swede



Lavapotion (Gothenburg, Swede



GHOST SHIP
Ghost Ship Games Ap



Ghost Ship Games ApS (Copenhagen, Denmark) (Trollhättan, Sweden Acquired after the quarter Acquired after the quarter

#### **PUBLISHERS**

## ASSOCIATED STUDIOS





(Skövde, Swede



# KOCH MEDIA

#### **BUSINESS AREA: GAMES - KOCH MEDIA PUBLISHING**

Business Area: Games – Koch Media Publishing released the following new products in the quarter April–June 2021:

Title	Publishing Label	IP Owner	Platforms	Channels
Chivalry II	Deep Silver	External	PC, PS4, Xbox One	Physical
Maneater	Deep Silver	External	Switch	Physical
Metro Exodus Complete Edition	Deep Silver	External	PS5, XSX	Digital & physical
Outward: The Three Brothers	Deep Silver	External	PS4, Xbox One	Digital
Rust	Deep Silver	External	PS4, Xbox One	Physical
Saints Row The Third Remastered	Deep Silver	External	PS5, XSX	Digital & physical
Wasteland 3: The Battle of Steeltown (expansion)	Deep Silver	External	PC, PS4, Xbox One	Digital
MotoGP 21	Milestone	License	PC, PS4, PS5, Switch, Xbox One, XSX	Digital & physical
Siege Survival: Gloria Victis	Ravenscourt	External	PC	Digital
Traffic Jams VR	Vertigo Games	Own	PC, PS4, Oculus Quest	Digital

Net sales of Business Area: Games – Koch Media Publishing increased 4% to SEK 637.6 million (612.7) compared to the same period last year. In the period, the business area previously known as Deep Silver was renamed Koch Media Publishing.

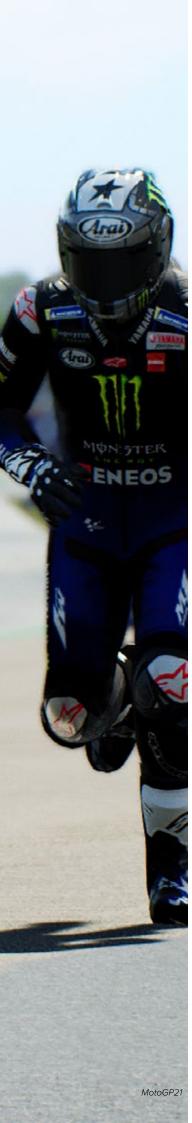
Sales were driven by back catalogue sales, headed by the evergreen titles *Metro Exodus*, *Kingdom Come: Deliverance, Outward*, the portfolio of *Saints Row* and *Let's Sing* games, as well as the new release of *MotoGP21*, developed by the Italian internal studio, Milestone.

Koch Media Publishing has focused on re-opening its offices and are looking at hybrid solutions for the future.

During the quarter, Koch Media announced its new premium gaming label Prime Matter dedicated to delivering brilliant immersive games from studios all across the world. Operating out of Koch Media's headquarters in Munich, Prime Matter is a dynamic mix of seasoned industry veterans and enthusiastic younger talents which form a team of diverse multi-cultured gaming experts. The new publishing label will include legacy brands like *Kingdom Come: Deliverance, Pathfinder Kingmaker, Outward* and *Iron Harvest*.

Koch Media's publishing label Ravenscourt has been altered to better align within the Koch Media multi-label strategy and has during the quarter been reorganized and repositioned to achieve its goal of becoming a fully global label.

After the quarter, Koch Media announced the acquisitions of Force Field and Digixart. Force Field, based in the Amsterdam / The Netherlands, is a leading VR development studio. Their portfolio consists of multiple award-winning VR titles, including Oculus Studios' titles Landfall, Time Stall and Coaster Combat. Force Field will operate as an independent subsidiary to Vertigo Games and continue to produce innovative and creative VR titles. Through this acquisition the Vertigo Games Group continues to build a VR powerhouse within the Koch Media Group. Digixart, a French indie developer with a focus on narrative games, was founded 2015 in Montpellier, France. Digixart is today an award-winning and profitable games development studio with 20+ employees. The team consists of veterans from the AAA industry as well as young talented developers with experience in mobile, PC and console games development.



#### **STUDIOS**



Deep Silver Dambuster Studios (Nottingham, U.K)



Milestone (Milan, Italy)



Voxler (Paris, France)



Warhorse Studio (Prague, Czech Republic)



Deep Silver FishLabs (Hamburg, Germany)



Deep Silver Volition (Champaign, USA)

RADICAL



**Vertigo Games** (Rotterdam, The Netherlands)



Flying Wild Hog (Warszaw, Poland) (Krakow, Poland) (Rzeszów, Poland)



FORCE FIELD°

**Digixart** (Montpellier, France) Acquired after the quarter Forcefield (Amsterdam, The Netherlands) Acquired after the quarter

# Free Radical Design (Nottingham, U.K)

#### **PUBLISHERS**



Deep Silver (Munich & London)



Milestone (Milan, Italy)



Ravenscourt (Munich, Germany)



**Vertigo Games** (Rotterdam, The Netherlands)



Prime Matter (Munich, Germany)





#### **BUSINESS AREA: GAMES - SABER INTERACTIVE**

Business Area: Games – Saber Interactive released the following new products in the quarter April-June 2021:

Title	Publishing Label	IP Owner	Platforms	Channels
Pinball: Star Wars VR	Zen Studios	External	PC VR, PSVR, Oculus Quest	Digital
SnowRunner	External	Own	PC (Steam), Switch	Digital & physical
Star Wars Republic Commando	Aspyr	License	PC (Steam)	Digital & physical
Quantum League (full release)	Nimble Giant Entertainment	Own	PC (Steam)	Digital
RWBY: Grimm Eclipse - Definitive Edition	Aspyr	External	Switch	Digital & physical

Net sales of Business Area: Games – Saber Interactive were SEK 304.9 million (349.2) during the quarter.

Saber Interactive had another solid quarter, despite the lack of any notable new release. Sales were mainly driven by back catalogue sales, including SnowRunner, World War Z and partnership projects.

Saber is growing both organically and through acquisitions and management are making necessary investments to support this growth. Saber is currently building a new corporate headquarters in Ft. Lauderdale, Florida, to accommodate legal, finance, management, sales and some development.

After the quarter, Saber announced and closed the acquisitions of Slipgate Ironworks and 3D Realms. Slipgate Ironworks, based in Aalborg, Denmark, is a game development studio with long experience in collaborating with leading publishers and IP-owners on a broad range of projects. Through the acquisition, Saber onboards a strong team with proven expertise in development, co-development and porting. 3D Realms, based in Aalborg, Denmark, is a game publisher with 30+ years of heritage in the industry and the creators of the cult game series Duke Nukem. Through the acquisition, Saber onboards an experienced Danish publisher with an owner-led management team that will work closely with the Saber team going forward.

#### **STUDIOS**



44 Games (Silema, Malta)



New World Interactive (Calgary, Canada) (Denver, USA)



Nimble Giant Entertainment



Snanshot Games





Madhead Games



Zen Studios



(Aalborg, Denmark) Acquired after the quarte

#### **PUBLISHERS & STUDIOS**



(Saint Petersburg, Russia) (Alcobendas, Spain) (Sundsvall, Sweden) (Minsk, Belarus)









#### **BUSINESS AREA: GAMES - AMPLIFIER GAME INVEST**

Business Area: Games – Amplifier Games Invest released the following new products in the quarter April–June 2021:

Title	Publishing Label	IP Owner	Platforms	Channels
Fishing: North Atlantic	External	External	PS4, Xbox One	Digital

Net sales for Amplifier amounted to SEK 8.7 million in the quarter. Amplifier's net sales are reported within Business Area: Games THQ Nordic.

Amplifier has been equipped with a new offering, improved services to existing studios and more robust processes for financial reporting, compliance and the onboarding of new studios. The publishing service team has also been strengthened to increase its service capabilities and to potentially open up for new ways of acquiring studios.

Amplifier now compasses three different areas of business: Publishing Services, Production Services and Acquisitions. Publishing Services was made operational during the quarter, providing support to studios in publishing initiatives and other areas. Publishing Services have tailored solutions that consider the inherent capabilities and values of studios and IPs. Production Services was also made operational during the quarter, providing production related support and services to the studios within Amplifier.

During the quarter, Amplifier acquired the Swedish-based studio FRAME BREAK. The studio was founded in 2020 and today has a team size of 5 persons. FRAME BREAK will be developing games based on their own IP, focusing on highly replayable co-op experiences on platforms like PC and Consoles. FRAME BREAK, based in Skövde, becomes a wholly owned subsidiary of Amplifier Game Invest, joining the ranks of 10 other game development studios already part of the Amplifier family.

Amplifier's team has grown and Amplifier is therefor moving its headquarters to larger offices in Münchenbryggeriet, Stockholm, in October 2021.

#### **STUDIOS**



Vermila Studios (Madrid, Spain)



Rare Earth Games (Vienna, Austria)



Silent Games



Palindrome Interactive (Sköyde, Sweden)



Misc Games (Sandnes, Norway)



(Karlstad, Swede



Tarsier Studios



C77 (Belleveue, USA)



(Skövde, Sweden)



Destiny Bit (Ravenna, Italy)



River End Games Gothenburg, Sweden

#### **ASSOCIATED STUDIOS**



Kavalri Games (Stockholm, Sweden)



Framebunker (Copenhagen, Denmark)







#### **BUSINESS AREA: GAMES - DECA GAMES**

Net sales for DECA Games were SEK 145.6 million (-) during the quarter.

There were no new launches during the period. The back catalog portfolio performance was strong. *Party in my Dorm, Realm of the Mad God* and *Kingdom of Heckfire* made the greatest contributions.

A Thinking Ape Entertainment (ATAE) has increased its UAC (User Acquisition Costs) spend compared to the previous year in order to accelerate its sales and has started a new development project. The benefits should be seen in future periods as the users increase over time.

After the quarter, Embracer Group AB announced the acquisition of Crazylabs. CrazyLabs will operate as an independent studio under the DECA Games vertical. CrazyLabs is an Israel-based publisher and developer of the hit mobile game Super Stylist and long-lasting casual and lifestyle role playing games. Additionally, CrazyLabs is one of the top hyper-casual publishers. CrazyLabs was the 3rd most downloaded publisher in all of mobile games in 2020 with over 4.5 billion downloads to date and over 110 million monthly active users. CrazyLabs will improve Embracer's publishing capabilities within mobile, add scale and create additional M&A opportunities. Closing of the transaction is expected to take place during the end of the second quarter of Embracer's financial year.

#### **STUDIOS & PUBLISHERS**



DECA Games (Veliko Tarnovo, Bulgaria) (Berlin, Germany) (DECA remote)



IUGO /ancouver, Canada









#### **BUSINESS AREA: GAMES – GEARBOX ENTERTAINMENT COMPANY**

Business Area: Games - Gearbox Entertainment Company released the following new products in the quarter April–June 2021:

Title	Publishing Label	IP Owner	Platforms	Channels
Borderlands 3: Directors Cut - DLC	External	Own	PC, Stadia, PS4, Xbox One	Digital

Net sales of Business Area: Games – Gearbox Entertainment Company were SEK 437.0 million (-) during the quarter.

Gearbox Entertainment had a stable quarter and sales were mainly driven by Co-publishing projects and back catalogue sales from titles such as Borderlands 3 and Risk of Rain 2.

Since June, 60% of Gearbox Entertainment's employees in Frisco, US, have returned to work from the office. However, the spread of the Delta variant of COVID-19 has resulted in new recommendations and guidelines. This development will prolong the process of returning developers to the studio.

When the NYX Game Awards announced the winners on May 10, Borderlands 3 received three Grand Awards. Borderlands 3 was also nominated for the Webby Awards in the categories "Best Adventure" and "Best Art Direction," and received Honors for "Best Music/ Sound Design and Adventure."

On the Gearbox Publishing side, Godfall and Risk of Rain 2 also received multiple awards.

The onboarding of Gearbox Entertainment and the integration into the wider Embracer Group went well during the quarter. The work has focused on reporting integration and identifying synergies within Embracer Group.

Principal photography in Budapest for the Borderlands movie completed in June, 2021. The film stars Cate Blanchett, Jack Black, Kevin Hart, Jamie Lee Curtis, and leading stars of film and television. The film's story occurs within the Borderlands Cinematic Universe, which is parallel and related to the Borderlands video game franchise, but has an independent canon from the video games. Lionsgate, Gearbox Entertainment, and 2K are coordinating on marketing strategies and plans leading to the film's release date, which has not yet been announced.

After the quarter, Tribes of Midgard was launched. The game was initially the top seller on Steam and sold over 250K units during the first 72 hours with strong user reviews. Tribes of Midgard is the team's first published game that has a virtual currency.

#### **STUDIOS**





#### **PUBLISHER**





# Easybrain

#### **BUSINESS AREA: GAMES - EASYBRAIN GROUP LIMITED**

Net sales of Business Area: Games – Easybrain Group Limited were SEK 576.4 million (-) during the quarter.

Easybrain had a solid performance during the quarter with sales and margins significantly exceeding management expectations. Top revenue contributors during the quarter were *Sudoku.com*, *Nonogram.com* and *Blockudoku*. At the quarter end, games by Easybrain had more than 900 million cumulative installs. The delays in the IDFA changes have given the organization additional time to enjoy higher ad CPMs and to prepare and adopt its UA strategies. IDFA changes negative impact was lower than management initially expected and some further possible turbulence remains factored into the predictive models. Overall market situation together with product updates created opportunities to scale some of Easybrain products higher than was predicted.

Easybrain's headquarters are located in Cyprus and the island has been heavily impacted by wildfires during the summer. Easybrain committed a donation to support rebuilding initiatives.

Easybrain continues to support the relocation program to the Cyprus office which also gives employees the option to work remotely.

The onboarding of Easybrain and the integration into the wider Embracer Group went well during the quarter. The work has focused on reporting integration and identifying synergies within Embracer Group.

#### **STUDIOS & PUBLISHERS**

## Easybrain

Easybrain (Minsk, Belarus) (Limassol, Cyprus)









HQ

Munich, Germany



INTERNAL HEADCOUNT

**2,068** (1,4141) Film+Koch Media incl.

#### **BUSINESS AREA: PARTNER PUBLISHING/FILM**

Net sales in the Partner Publishing/Film business area increased 4% to SEK 465.7 million (446.5) compared to the same period last year.

There were no notable releases with significant commercial impact during the quarter. Sales were driven by a large number of minor releases during the quarter including *Resident Evil Village* and *NieR Replicant*. Partner Publishing/Film performed in line with management expectations during the quarter. It is evident that retail businesses in some markets are still struggling due to the COVID-19 pandemic and this also has an impact on the business area Partner Publishing/Film.

#### **FILM**

The film business had a solid quarter and performed in line with management expectations. Sales were primarily driven by TV, digital and license revenues in Germany. Physical sales are still negatively impacted by the COVID-19 pandemic.

The theatrical market remains weak even though it has recovered compared to the same period last year. The digital market is performing strongly even though it has performed lower compared to the same quarter last year.

Koch Films have the exclusive German rights for the horror movie Titane. Titane won the golden palm at this year's Cannes Film Festival and this is the second time in history that a female director, Julia Ducournau, has won the prize. This is also the second time that a Koch Films' movie has won the golden palm, *Parasite* won the prize last year. Cannes Film Festival has been especially important for Koch Films this year as the program was premiering 8 movies of Koch Films' line-up.

During the quarter, Koch Film successfully launched its own AVOD-channel, Moviedome, on Samsung TV. After the quarter, Koch Film launched a new online shop, FanFactory, in Italy.





HQ

Karlstad, Sweden

**INTERNAL HEADCOUNT** 

**17** (13)

Game Outlet Europe, the niche distributor of retro products and deep back catalogue games, had another stable guarter. Sales were driven by strong back-catalogue sales. Demand for gaming hardware remains strong but due to shortages of certain hardware from suppliers, Game Outlet Europe has struggled to fully service European customers. Even though there is sufficient stock on a few popular items, some hardware items will suffer from longer lead times and this is expected to continue until the end of 2021.



#### QUANTIC LAB Quality Assurance.

HQ

Cluj-Napoca, Romania

**INTERNAL HEADCOUNT** 

352 (-)



within Embracer Group and on the external market. The COVID-19 pandemic still has an adverse effect on client business in 2021, as they are affected of the aftermath of working from home and to some extent delayed projects.



#### **ONGOING DEVELOPMENT AND UPCOMING RELEASES**

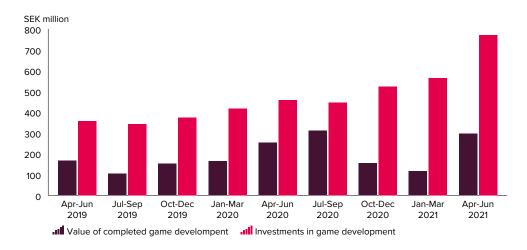
The Company invested SEK 770.3 million during the quarter in its growing ongoing game development pipeline that will be driving growth and profitability in the coming years.

The finalized value of the completed and released games during the quarter were SEK 297,9 million driven by the releases of *Biomutant, MotoGP21, We Are Football* and *Wreckfest PS5*.

#### **VALUE AND INVESTMENTS, GAME DEVELOPMENT**

The value of completed (released) games consists of the investments that generated the quarter's revenue. Total SEK 770.3 million was invested in game development, the highest amount ever in a single quarter. These investments lay the foundation for growing revenues from future launches.

The increased investments into game development in the quarter over prior quarters is mainly related to the addition of Aspyr and Gearbox Entertainment coupled with increased organic investments into new game development, where the latter is impacted by a shift from co-publishing projects towards internal development projects in Saber Interactive.



#### **FORECAST - VALUE OF FINALIZED GAME DEVELOPMENT**

In the current financial year ending March 2022, the ambition is to complete more than 90 game development projects with a total completion value in the range of SEK 2,875 to 3,325 million. The level of completion is expected to be back-end loaded, with significantly higher completion value in the fourth quarter than the other quarters.

Value of finalized game development SEK m	Apr-Jun 2021	Jul-Sep 2021	Oct-Dec 2021	Jan-Mar 2022	FY 21/22
Current forecast (Aug 18, 2021)	-	225-275	350-450	2,000-2,300	2,875-3,325
Previous forecast (May 20, 2021)	300-350	350-400	500-550	1,650-2,000	2,800-3,300



#### **RELEASES AFTER THE END OF THE QUARTER**

During the period July 1, 2021 until August 18, 2021, the following titles were released:

Title	Publishing Label	IP Owner	Platforms	Channels
Skydrift Infinity	HandyGames	Own	PC, PS4, Xbox One, Switch	Digital
Neighbours back from Hell	HandyGames	Own	Mobile	Digital
Pile Up!	HandyGames	External	PS4, Xbox One, Switch	Digital
Road 66	Digixart	Own	PC, Switch	Digital
Tribes of Midgard	Gearbox Publishing	External	PC (Steam), PS5, PS4	Digital & physical
Godfall - Fire & Darkness DLC	Gearbox Publishing	External	PS4, PS5, PC (Epic)	Digital & physical
Godfall	Gearbox Publishing	External	PS4	Digital
Fishing: North Atlantic Scallop - DLC	External	External	PC, PS4, Xbox One	Digital

#### **ANNOUNCED RELEASES AS OF AUGUST 18, 2021**

Title	Publishing Label	IP Owner	Platforms	Channels
Comanche	THQ Nordic	Own	PC	Digital
Darksiders 3	THQ Nordic	Own	Switch	Digital & physical
Expeditions Rome	THQ Nordic	Own	PC	Digital & physical
ELEX II	THQ Nordic	Own	PC, PS4, Xbox One, PS5, XSX	Digital & physical
Gothic - Remake	THQ Nordic	Own	PC, PS5, XSX	Digital & physical
Kingdoms of Amalur: Re-Reckoning - Fatesworn (expansion)	THQ Nordic	Own	PS4, Xbox One, PC	Digital
Knights of Honor II: Sovereign	THQ Nordic	Own	PC	Digital & physical
Scarf	THQ Nordic	External	PC	Digital
The Guild 3	THQ Nordic	Own	PC	Digital & physical
A Rat's Quest	HandyGames	External	PC, PS4, Xbox One, Switch	Digital
Airhead	HandyGames	External	PC, PS4, Xbox One, Switch	Digital
Endling - Extinction is Forever	HandyGames	External	PC, PS4, Xbox One, Switch	Digital & physical
One Hand Clapping	HandyGames	External	PC, PS4, Xbox One, Switch, Mobile	Digital
Townsmen VR	HandyGames	Own	PC, PS4	Digital
Midnight Ghost Hunt	Coffee Stain Publishing	Shared	PC	Digital
Songs of Conquest	Coffee Stain Publishing	Own	PC	Digital
Insurgency: Sandstorm	External	Own	PS4, Xbox One	Digital & physical
WWZ Aftermath	Saber Interactive	License	PC, PS4, Xbox One	Digital & physical
Zen Pinball Party	Zen Studios	Own	Apple Arcade	Digital
Evil Dead: The Game	Saber	License	PC, PS4, PS5, Xbox One, XSX, Switch	Digital & physical
Chorus	Deep Silver	Own	PC, PS4, PS5, XSX	Digital & physical
Dead Island 2	Deep Silver	Own	PC, PS4, PS5, XSX	Digital & physical
Crossfire Legion	Prime Matter	External	PC	Digital
Dolmen	Prime Matter	External	PC, PS4, PS5, XSX	Digital & physical
Echoes of The End	Prime Matter	External	PC, PS5, XSX	Digital & physical
Encased	Prime Matter	External	PC	Digital
Final Form	Prime Matter	External	PC, PS5, XSX	Digital & physical
Gungrave G.O.R.E.	Prime Matter	External	PC, PS4	Digital & physical

For latest release dates please refer to above mentioned publishers.

CONTINUED >>



#### CONT. ANNOUNCED RELEASES AS OF AUGUST 18, 2021

Title	Publishing Label	IP Owner Platforms		Channels
Iron Harvest	Prime Matter	External	PS4, Xbox One	Digital & physical
King's Bounty II	Prime Matter	External	PC, PS4, Switch, Xbox One	Digital & physical
Mount & Blade II Bannerlord (full release)	Prime Matter	External	PC, Console (TBC)	Digital & physical
Payday 3	Prime Matter	External	TBC	Digital & physical
Phoenix Point: Behemoth Edition	Prime Matter	Own	PS4, Xbox One	Physical
Scars Above	Prime Matter	External	PC	Digital & physical
The Chant	Prime Matter	External	PC, PS4, PS5, Xbox One, XSX	Digital & physical
The New Painkiller	Prime Matter	Own	TBC	Digital & physical
Dice Legacy	Ravenscourt	Own	PC, Switch	Digital
Proto Corgi	Ravenscourt	External	PC, Switch	Digital
Hot Wheels Unleashed	Milestone	License	PC, PS4, PS5, Switch, XSX	Digital & physical
After the Fall	Vertigo Games	Own	PC, PS4, Oculus Quest	Digital & physical
Shadow Warrior 3	External	External	PC, PS4, Xbox One	TBC
Trek to Yomi	External	External	PC, PS5, XSX	TBC
Space Punks	External	External	PC	TBC
Evil West	External	External	PC, PS4, PS5, Xbox One, XSX	TBC
Tiny Tina's Wonderlands	External	Own	PC , PS4, PS5, Xbox One, XBX, XSX	Digital & physical
Homeworld 3	Gearbox Publishing	Own	PC	Digital & physical
Lightyear Frontier	Amplifier	Own	PC, XSX	Digital

For latest release dates please refer to above mentioned publishers.

#### **EVENTS AFTER THE QUARTER**

#### SIGNIFICANT EVENTS AFTER THE QUARTER

On August 5, Embracer Group entered into eight acquisition agreements, adding more than 550 new colleagues to the group:

- > Crazy Labs, Israel (DECA Games)
- > Ghost Ship Games, Denmark (Coffee Stain)
- > Easy Trigger, Sweden (Coffee Stain)
- > Force Field, The Netherlands (Koch Media Publishing)
- > DigixArt, France (Koch Media Publishing)
- > Slipgate Ironworks, Denmark (Saber Interactive)
- > 3D Realms, Denmark (Saber Interactive)
- > Grimfrost, Sweden (Embracer Group)

The acquisitions improve the group's capabilities within mobile publishing and development, indie development, VR development as well as story driven, retro shooter and other development for PC/consoles.

Combined these eight acquisitions are expected to contribute an estimated SEK 2,000-3,000 million in net sales and SEK 350-550 million in operational EBIT during FY 2022/23. The aggregated day one purchase price for the eight acquisitions amounts to approximately SEK 2.7 billion in total, on a cash and debt free basis. Approximately SEK 2.1 billion is paid in cash and SEK 0.6 billion is paid in newly issued Embracer B shares. To create long term alignment, a maximum additional consideration of SEK 2.0 billion on an aggregated basis has been agreed upon, which is subject to fulfilment of agreed operational and financial milestones over a period of up to eight years. The additional consideration comprises of a maximum of approximately SEK 1.0 billion to be paid in cash and approximately SEK 1.0 billion to be paid in Embracer B shares.

#### IFRS CONVERSION AND REGULATED MARKET

The Board of directors decided on the Board Meeting 17th of February to convert to the reporting standard IFRS and thereby start the process to become listed on a regulated market.

The IFRS conversion project has had solid progress during the quarter. The project is currently in phase one where all operative groups are involved in a supplemental data collection process to identify, document, and analyze all areas when converting to IFRS. Completion of phase one is planned for during the current quarter ending September and target is to communicate a solid timeframe in our next quarterly report.

Engagement agreement has been signed with an external partner to provide support and expertise throughout the regulated market project. Key activities during the quarter includes a regulated market gap analysis of status in relation to requirements. We are happy to see that several of the initiatives identified already is underway and planned as part of our general strive for continuous improvement.

#### OTHER INFORMATION



#### **SUSTAINABILITY**

For a comprehensive report on Embracer Group's sustainability work, please see the upcoming Embracer Group's Annual Report 2020/21 where the group's first statutory ESG-report is incorporated.

Embracer Group's sustainability framework, "Smarter Business", is underpinned by four pillars to help us focus our efforts and work; Business sense, Solid work, Great people and Greener planet.

#### **Business Sense**

#### Governance

We continuously monitor and develop our internal control systems and governing documents. As the group expands into different geographies it is key to keep global governing documents up to date and available in relevant languages. During the quarter we have updated our compliance code including more elaborate guidance on areas such as social media and political activity.

An important part of the onboarding process is to inform the acquired companies about the consequences of being a listed company. While striving for continuous improvement we launched an elaborate insider Q&A document during the quarter to help guide employees in what being part of a listed family implies in terms of ensuring proper awareness and understanding of relevant rules and regulations.

#### Solid Work

#### Game Development collaboration

Knowledge sharing and networking is done regularly through digital studio presentations from Embracer's studios around the world, as well as through the newly launched concept for tech lead development. The tech development concept is one of many great initiatives where competence and best practice are shared across the global Group on a regular and voluntary basis.

#### **Great People**

#### Employment distribution

As of the end of this quarter, five countries host over 50% of the talents in our group, and these countries are the USA, Germany, Russia, Canada, and Sweden.

#### Global employee survey

During the quarter, we have continued to review collected data to gain valuable insights on our group companies. The results from the annual global employee survey conducted in the previous quarter has been presented to all operative groups. One of the summarizing KPI's collected and calculated in the annual global employee survey is the "Employee Net Promoter Score" (eNPS\*). Our Score amounted to +29 and we are pleased with the result, while always aiming to improve our scoring.

\* The eNPS measures employee satisfaction and loyalty and an eNPS score can range between –100 to 100. Any score above zero is viewed as acceptable, while a score between 10-30 is considered good while 50 or above is excellent.

#### **Embracer Stories**

Our ambition to share stories from our employees with the wider group has continued during the quarter. This quarter's stories have focused on mental health awareness, corporate culture and heritage of games.

#### Supporting Embracer people

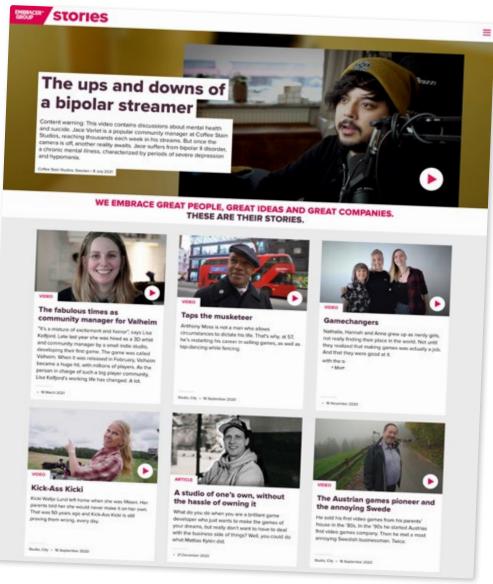
We closely monitor the recent events in our industry regarding harassment and toxic behavior in workplaces and support our employees to report any irregularities to the relevant supervisor or via our anonymous Whistleblowing system available on our website. Reports are investigated, and necessary actions are taken to understand and solve any identified issues. This is stated in the Embracer Group Compliance Code and any violations of the code should be reported.



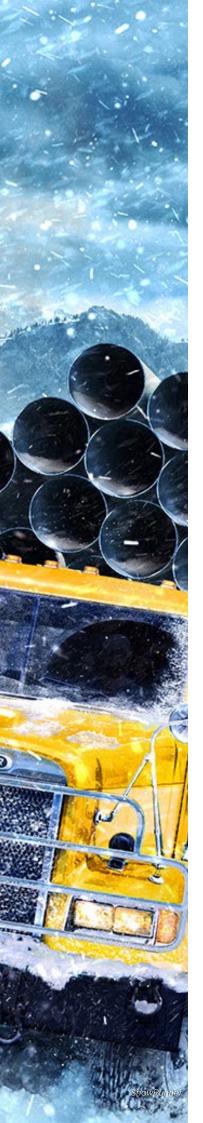
#### **Greener Planet**

Emission reduction and offset

Our decentralized model requires that our operative groups are responsible for developing a strategy and initiatives to reduce their environmental impact. A climate strategy project started during the quarter including further development of our data collection to measure the carbon footprint from our operations. A reduction target is to be set during the FY year in line with the Paris Agreement. During the quarter, we have compensated for our measured emissions by a factor of 1,5x supporting the two projects Prony wind power and Solvatten, which are focused on health, diversity and generating sustainable energy.



Embracer Stories at embracer.com



#### **ANALYSTS FOLLOWING EMBRACER GROUP**

**AS OF JUNE 30, 2021** 

Company	Name	Phone	Mail
Carnegie	Oscar Erixon	-	oscar.erixon@carnegie.se
Berenberg	Benjamin May	+44 20 346 52 667	benjamin.may@berenberg.com
Bernstein	Matti Littunen	+44 207 170 50 09	matti.littunen@bernstein.com
Nordea Markets	Erik Lindholm-Röjestål	+46 10 15 703 10	erik.lindholm-rojestal@nordea.com
Pareto Securities	Marlon Värnik	-	Marlon.Varnik@paretosec.com
Handelsbanken	Fredrik Olsson	-	frol16@handelsbanken.se
Redeye	Tomas Otterbeck	-	tomas.otterbeck@redeye.se
ABG Sundal Collier	Jesper Birch-Jensen	+46 8 566 286 13	Jesper.Birch-Jensen@abgsc.se
Citi	Thomas A Singlehurst	+44 20 7986 4051	thomas.singlehurst@citi.com
Kepler Cheuvreux	Hjalmar Ahlberg	+46 708 62 50 79	hahlberg@keplercheuvreux.com
Goldman Sachs International	Alexander Duval	+44 20 7552 2995	alexander.duval@gs.com
HSBC Bank plc	Ali Naqvi	-	ali.naqvi@hsbc.com
DNB Bank ASA	Martin Arnell		martin.arnell@dnb.se
Barclays	Nick Dempsey		Nick.Dempsey@barclays.com

Note: Redeye and ABG Sundal Collier are commissioned by Embracer Group.

At Embracer.com we provide an IR service providing consensus estimates. The estimates are collected by Infront and based on predictions made by analysts who cover Embracer Group.

#### **THE SHARE**

#### **TOP 10 OWNERS, AS OF JUNE 30, 2021**

Change from Mar. 31, 2021

Name	Class A shares	Class B shares	Share of capital, %	Share of votes, %	Class A and B shares
Lars Wingefors AB	26,130,102	104,705,965	26.14%	45.69%	
Matthew Karch and Andrey Iones	6,399,137	35,386,220	8.35%	12.41%	
Founders/Management Easybrain	,	32,518,984	6.50%	4.06%	+32,518,984
Canada Pension Plan Investment Board (CPP	<b>"</b> )	27,377,000	5.47%	3.42%	
Swedbank Robur Funds		26,293,445	5.25%	3.28%	-1,099,296
Handelsbanken Funds		12,841,183	2.57%	1.60%	-1,711,017
Didner & Gerge Funds		10,924,008	2.18%	1.36%	-439,469
ODIN Funds		8,990,000	1.80%	1.12%	+700,000
AMF Pension & Funds		7,375,000	1.47%	0.92%	-275,000
Ken Go		6,301,591	1.26%	0.79%	
TOTAL TOP 10	32,529,239	272,713,396	60.99%	74.65%	
ALL OTHER SHAREHOLDERS	869,898	194,375,012	39.01%	25.35%	
TOTAL	33,399,137	467,088,408	100%	100%	

Source: Holdings by Modular Finance.

#### TOP 20 MANAGEMENT & CO-FOUNDER OWNERS, AS OF JUNE 30, 2021

		Class A	Class B	Share of	Share of
Owner	Co-Founder	shares	shares	capital, %	votes, %
Lars Wingefors AB <sup>1)</sup>	Embracer Group	26,130,102	104,705,965	26.14%	45.69%
Matthew Karch and Andrey Iones	Saber Interactive	6,399,137	35,386,220	8.35%	12.41%
Founders/Management	Easybrain	0	32,518,984	6.50%	4.06%
Founders/Management	Gearbox Entertainment	0	5,368,607	1.07%	0.67%
Ken Go	DECA Games	0	6,301,591	1.26%	0.79%
Erik Stenberg	Embracer Group	0	4,500,000	0.90%	0.56%
Luisa Bixio	Milestone	0	2,977,589	0.59%	0.37%
Founders/Management	4A Games	0	2,446,070	0.49%	0.31%
Richard Stitselaar and Kimara Rouwit	Vertigo Games	0	1,928,210	0.39%	0.24%
Founders	Aspyr	0	1,774,871	0.35%	0.22%
Pelle Lundborg	Embracer Group	869,898	794,560	0.33%	1.19%
Anton Westbergh	Coffee Stain	0	1,206,333	0.24%	0.15%
Klemens Kundratitz	Koch Media	0	1,127,928	0.23%	0.14%
Vincent Van Brummen	Vertigo Games	0	747,851	0.15%	0.09%
Founders	Zen Studios	0	567,039	0.11%	0.07%
Klemens Kreuzer	THQ Nordic	0	559,052	0.11%	0.07%
Jeremy Blum	NWI	0	535,645	0.11%	0.07%
Founders	A Thinking Ape	0	524,088	0.10%	0.07%
Markus Rännare	Coffee Stain	0	416,631	0.08%	0.05%
John Coleman	Vertigo Games	0	406,955	0.08%	0.05%
TOP 20		33,399,137	204,794,189	47.59%	67.26%
ALL OTHER SHAREHOLDERS		0	262,294,219	52.41%	32.74%
TOTAL		33,399,137	467,088,408	100%	100%

<sup>&</sup>lt;sup>1)</sup>Lars Wingefors et al. For more information, please see: embracer.com/release/embracer-groups-co-founders-complete-consolidation-of-shareholdings/ Holdings by management above are in general owned trough various wholly owned companies.



# TOP 50 INSTITUTIONAL OWNERS, AS OF JUNE 30, 2021

Change from Mar. 31, 2021

Name	Class A shares	Class B shares	Share of capital, %	Share of votes, %	Class B shares
Canada Pension Plan Investment Board (CPP		27,377,000	5.47%	3.42%	
Swedbank Robur Funds	,	26,293,445	5.25%	3.28%	-1,099,296
Handelsbanken Funds		12,841,183	2.57%	1.60%	-1,711,017
Didner & Gerge Funds		10,924,008	2.18%	1.36%	-439,469
ODIN Funds		8,990,000	1.80%	1.12%	700,000
AMF Pension & Funds		7,375,000	1.47%	0.92%	-275,000
BlackRock		6,601,309	1.32%	0.82%	3,413,340
Avanza Pension		6,346,132	1.27%	0.79%	268,158
TIN Funds		5,875,300	1.17%	0.73%	-81,569
AP1 Första AP-fonden		5,299,500	1.06%	0.66%	-82,388
Alecta Pensionsförsäkring		3,380,000	0.68%	0.42%	1,000,000
Livförsäkringsbolaget Skandia		3,372,426	0.67%	0.42%	27,825
AFA Försäkring		3,304,209	0.66%	0.41%	-37,700
AP2 Andra AP-fonden		3,133,214	0.63%	0.39%	-190,500
Skandia Funds		2,890,460	0.58%	0.36%	-250,454
Futur Pension		2,875,519	0.57%	0.36%	-50,317
Janus Henderson Investors		2,507,307	0.50%	0.31%	-587,425
Martin Larsson (Chalex AB)		2,432,947	0.49%	0.30%	-151,000
Nordnet Pensionsförsäkring		2,142,929	0.43%	0.27%	-145,062
Danske Invest (Lux)		1,946,705	0.39%	0.24%	-68,295
Enter Funds		1,941,470	0.39%	0.24%	1,276,470
Oberweis Asset Management Inc		1,941,800	0.39%	0.24%	1,270,170
DNB Funds		1,628,330	0.33%	0.20%	-48,066
Naventi Funds		1,620,026	0.32%	0.20%	10,000
Northern Trust		1,374,261	0.27%	0.17%	876,719
Länsförsäkringar Funds		1,262,285	0.25%	0.16%	-445,825
Global X Management Company LLC		1,222,494	0.24%	0.15%	20,638
Aktia Asset Management		1,100,000	0.22%	0.14%	-50,000
Cliens Funds		1,100,000	0.22%	0.14%	120,000
Sensor Funds		1,096,092	0.22%	0.14%	120,000
Varma Mutual Pension Insurance Company		1,050,000	0.21%	0.13%	250,000
Fidelity Investments (FMR)		1,026,825	0.21%	0.13%	974,603
Svenska Handelsbanken AB for PB		1,003,635	0.20%	0.13%	7,534
Consensus Asset Management		965,895	0.19%	0.12%	-183,000
State Street Global Advisors		955,219	0.19%	0.12%	311,118
Vanguard		951,364	0.19%	0.12%	126,626
Evli Funds		785,000	0.15%	0.12%	-131,000
Swedbank Försäkring		743,880	0.15%	0.10%	266,397
RAM Rational Asset Management		743,880	0.15%	0.09%	200,337
Fondita Funds		735,000	0.15%	0.09%	100,000
JP Morgan Asset Management		729,029	0.15%	0.09%	329,029
Lancelot Asset Management AB		725,000	0.13%	0.09%	329,029
Van Eck		723,000	0.14%	0.09%	-25,070
Schroders					
TIAA - Teachers Advisors		698,178 658,964	0.14%	0.09%	-5,625 160,700
Knutsson Holdings AB			0.13%		160,700
Handelsbanken Liv Försäkring AB		650,000 637,042	0.13%	0.08%	-29,190
IKC Funds		615,500	0.13%	0.08%	209,500
Amundi		528,785	0.12%	0.08%	84,166
Nordea Liv & Pension		528,785	0.11%	0.07%	65,018
	^				05,016
TOTAL TOP 50 INSTITUTIONAL OWNERS	0		35.09%	21.92%	
ALL OTHER SHAREHOLDERS		291,488,586	64.91%	78.08%	
TOTAL	33,399,137	467,088,408	100%	100%	

Source: Holdings by Modular Finance.

# INTERNATIONAL OWNERSHIP TOP 50 INSTITUTIONAL

BY CAPITAL

International institutions 36.2%

Swedish institutions 63.8%

# INSTITUTIONAL OWNERSHIP VS MANAGEMENT

BY CAPITAL

Top 50 institutions 35.1%



Top 20 Management /Co-Founders 47.6%

Other shareholders 17.3%



#### **INFORMATION ABOUT NASDAQ FIRST NORTH GROWTH MARKET**

Nasdaq First North Growth Market ("First North") is an alternative marketplace operated by the constituent exchanges of Nasdaq Stockholm. It does not have the same legal status as a regulated marketplace. Companies quoted on First North are subject to First North's rules, rather than the legal requirements set for trading on a regulated marketplace. An investment in a company trading on First North implies higher risk than one in a company listed on a regulated market. Companies must apply to the exchange and gain approval before trading on First North can commence. A Certified Adviser guides the company through the listing process and also ensures that the company continuously satisfies First North's standards.

FNCA Sweden AB is Embracer Group's certified adviser who may be contacted at: info@fnca.se or +46-8-528 00 399.

#### **RISKS AND UNCERTAINTY FACTORS**

Embracer Group is exposed to risks, particularly the dependence on key persons for the success of game development, the sales performance of launched games, dependence on a few distributors and the success and performance of acquisitions. The complete risk analysis is found in the company's most recent Annual Report.

#### **ACCOUNTING AND VALUATION POLICIES**

This Interim Report has been prepared in accordance with the Swedish Annual Accounts Act. The accounting and valuation policies applied are consistent with the Swedish Accounting Standards Board's Category 3 (BFN K3) regulation and are unchanged since the latest published Annual Accounts, and the Swedish Accounting Standards Board's BFNAR 2012:1

The Company's accounting policies are stated in its most recent Annual Report.

Amounts are reported in Swedish kronor, rounded to the nearest million unless otherwise stated. Rounding to the nearest million may mean that amounts are not consistent when added. Amounts and figures stated in brackets are comparatives for the corresponding period of the previous year.

#### **AUDITOR'S REVIEW**

This Interim Report has not been subject to review by the Company's auditor.

#### **FORTHCOMING REPORTS**

Annual General Meeting 2020/2021 16 September 2021 17 November 2021 17 November 2021 17 February 2022 Full Year Report 2021/2022 19 May 2022

The Annual General Meeting 2020 will be held on September 16, 2021. The Annual Report will be published at the latest on August 25, 2021, on the company's webpage and at the same time made available in the Company's headquarter in Karlstad.

#### REPORT PRESENTATION

Presentation of the Q1 report will be held online via Embracer Group's official YouTube channel or by webcast (https://tv.streamfabriken.com/embracer-group-q1-2021) the 18th of August at 09.00 CET.

#### FOR MORE INFORMATION

Find more information about the Company at its website: embracer.com For any questions on this report, please contact:

Lars Wingefors, Co-founder & CEO lars.wingefors@embracer.com, +46 708 47 19 78

**Johan Ekström,** *Group CFO* johan.ekstrom@embracer.com, +46 761 33 82 76



#### **SIGNATURES AND ASSURANCE**

The Board of Directors and the Chief Executive Officer offer their assurance that this Full Year Report gives a true and fair view of the Group's and Parent Company's operations, financial position and results of operations and describes the significant risks and uncertainties facing the Group and Parent Company.

Karlstad, Sweden, August 18, 2021

Kicki Wallje-Lund Chairman of the Board

David Gardner Ulf Hjalmarsson Jacob Jonmyren

Matthew Karch Erik Stenberg Lars Wingefors
Chief Executive Officer

This Interim Report is information that is mandatory for Embracer Group to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 06:00 CET on August 18, 2021

# **CONSOLIDATED INCOME STATEMENT**

SEK m	Apr-Jun 2021	Apr–Jun 2020	Apr 2020– Mar 2021
Net sales	3,426.6	2,068.7	9,024.2
Work performed by the Company for its own use and capitalized	469.2	247.9	1,291.6
Other operating income	88.4	64.5	287.8
Results from participation of associated companies	-	-	41.4
Total operating income	3,984.2	2,381.2	10,645.0
Operating expenses			
Goods for resale	-812.7	-759.9	-3,618.4
Other external expenses	-787.9	-292.2	-1,364.8
Personnel expenses	-867.7	-378.7	-1,841.5
Depreciation, amortization and impairment of property, plant and	2.050.5	746.0	2 500 5
equipment and intangible assets	-2,056.5	-746.0	-3,508.5
Other operating expenses  Total operating expenses	-4.4 - <b>4,529.1</b>	-2,176.8	-10,333.2
Total operating expenses	-4,529.1	-2,170.8	-10,333.2
Profit from participation in associated companies	20.7	14.8	165.1
Operating profit	-524.2	219.2	476.9
Profit from financial items			
Other interest income, etc.	161.9	2.4	356.0
Other interest expenses, etc.	-60.5	-38.0	-152.8
Total financial items	101.4	-35.6	203.2
Profit after financial items	-422.8	183.6	680.1
Profit before tax	-422.8	183.6	680.1
Current income tax	-179.7	-83.5	-364.3
Deferred tax	-3.3	-9.5	-28.4
Net profit for the period	-605.9	90.6	287.4
Attributable to:			
Equity holders of the parent	-605.8	91.1	287.1
Non-controlling interests	-0.1	-0.5	0.3
Earnings per share, SEK	-1.22	0.26	0.72
Average number of outstanding shares, million	495	368	398
Earnings per share after full dilution, SEK	-1.16	0.26	0.72
Average number of outstanding shares after full dilution, million	521	368	399

# **CONDENSED CONSOLIDATED BALANCE SHEET**

roperty, plant & equipment nancial assets ventories urrent receivables	Jun 30, 2021	Jun 30, 2020	Mar 31, 2021
Intangible assets	35,679.6	10,971.1	16,390.0
Property, plant & equipment	345.1	185.3	237.8
Financial assets	741.6	228.9	571.6
Inventories	402.7	428.8	242.9
Current receivables	2,546.9	1,885.2	2,010.0
Cash and bank balance	12,417.2	3,525.1	14,299.9
Total assets	52,133.1	17,224.4	33,752.2
Equity	36,085.0	11,522.9	27,165.4
Provisions for additional purchase prices	9,784.1	182.4	1,887.5
Other provisions	1,443.2	993.9	929.0
Non-current liabilities	1,441.6	1,179.9	246.0
Current liabilities	3,379.2	3,345.3	3,524.3
Total liabilities and equity	52,133.1	17,224.4	33,752.2
Interest-bearing receivables amount to	12,421.6	3,525.1	14,299.9
Interest-bearing liabilities amount to	2,152.6	2,711.4	1,494.3

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

SEK m	Share capital	Other paid-up capital	Other equity including net profit	Minority interest	Consolidated equity
Amount as of April 1, 2021	1.3	26,762.3	389.0	12.9	27,165.4
Translation difference			-216.3		-216.3
New share issue	0.1	9,742.4			9,742.5
Issue costs 1)		-0.8			-0.8
Net profit			-605.8	-0.1	-605.9
Amount as of Jun 30, 2021	1.4	36,503.9	-433.1	12.8	36,085.0

<sup>&</sup>lt;sup>1)</sup> Issue costs constitutes of cost of rights issue SEK –0.8 million.

# **CONDENSED CONSOLIDATED CASH FLOW STATEMENT**

SEK m	Apr–Jun 2021	Apr–Jun 2020	Apr 2020– Mar 2021
Cash flow from operating activities before changes in working capital	1,342.9	869.8	3,766.0
Change in working capital	-725.6	-137.5	132.9
Cash flow from operating activities	617.3	732.3	3,899.0
Cash flow from investing activities			
Net investment in acquired companies	-2,272.6	-1,103.9	-4,590.8
Net investment in intangible assets	-828.7	-494.5	-2,135.2
Net investment in tangible assets	-51.2	-16.2	-69.6
Net investment in financial assets	2.9	-17.5	-9.4
Cash flow from financing activities	651.3	1,940.3	14,725.3
Cash flow for the period	-1,881.0	1,040.5	11,819.3
Cash and cash equivalents at beginning of period	14,299,9	2,510.3	2,510.3
Translation difference in cash and cash equivalents	-1,7	-25.7	-29.7
Cash and cash equivalents at end of period	12,417.2	3,525.1	14,299.9

# PARENT COMPANY INCOME STATEMENT

SEK m	Apr–Jun 2021	Apr–Jun 2020	Apr 2020– Mar 2021
Net sales	206.7	189.8	796.0
Other operating income	0.0	0.0	0.0
Total operating income	206.7	189.8	796.0
Operating expenses			
Other external expenses	-16.8	-23.5	-35.8
Personnel expenses	-7.8	-4.7	-22.0
Depreciation, amortization and impairment of property, plant and equipment and intangible assets	-86.9	-83.7	-416.8
Other operating expenses	-5.6	-	-21.4
Total operating expenses	-117.1	-111.9	-496.0
Operating profit	89.6	77.9	300.0
Result from financial assets	0.0	1.3	-556.3
Interest income, etc.	10.7	0.3	261.8
Interest expenses, etc.	-159.5	-32.6	-48.4
Total financial income/expenses	-148.6	-31.0	-342.9
Profit after financial items	-59.0	46.9	-42.9
Appropriations	0.0	0.0	229.6
Profit before tax	-59.0	46.9	186.7
Current income tax	0.0	-10.1	-39.7
Deferred tax	12.3	0.0	0.0
Net profit for the period	-46.7	36.8	147.0

## **CONDENSED PARENT COMPANY BALANCE SHEET**

SEK m	Jun 30, 2021	Jun 30, 2020	Mar 31, 2021
Intangible assets	325.3	418.4	409.0
Tangible assets	3.6	5.3	3.7
Financial assets	10,981.9	8,295.8	10,956.2
Current receivables	14,041.2	1,134.8	2,882.5
Cash and bank balance	9,187.0	2,401.2	12,393.6
Total assets	34,539.1	12,255.5	26,645.0
Equity	33,841.6	10,470.4	26,053.0
Untaxed reserves	117.4	140.6	117.4
Provisions	218.3	31.8	220.9
Long-term liabilities	202.5	1,168.6	204.8
Current liabilities	159.3	444.1	48.9
Total liabilities and equity	34,539.1	12,255.5	26,645.0

# **SELECTED KEY PERFORMANCE INDICATORS – GROUP**

Financial metrics defined or specified pursuant to Swedish Accounting Standards Board standards (BFNAR)	Apr–Jun 2021	Apr–Jun 2020	Apr 2020– Mar 2021	
Net sales, SEK m	3,426.6	2,068.7	9,024.2	
Operating profit, SEK m	-524.2	219.2	476.9	
Profit before tax, SEK m	-422.8	183.6	680.1	
Profit after tax, SEK m	-605.9	90.6	287.4	
Number of shares at end of period, thousands	500,488	372,353	460,825	
Average number of outstanding shares, thousands	494,882	368,385	398,146	
Average number of outstanding shares after full dilution, thousands	521,231	368,385	398,818	
Average number of full-time employees in the period	5,376	2,573	3,174	
Number of employees at the end of the period	5,486	2,585	4,236	
Alternative key performance indicators not defined or specified pursuant to BFNAR	Apr–Jun 2021	Apr–Jun 2020	Apr 2020– Mar 2021	
Net sales growth, %	66	81	72	
EBITDA, SEK m	1,532.2	965.2	3,985.3	
EBITDA margin, %	45	47	44	
Operational EBIT, SEK m	1,271.3	711.8	2,870.8	
Operational EBIT margin, %	37	34	32	
EBIT, SEK m	-524.2	219.2	476.8	
EBIT margin, %	-15	11	5	
Equity/assets ratio, %	69	67	80	
Adjusted earnings per share, SEK	2.30	1.51	6.44	
Adjusted earnings per share after full dilution, SEK	2.18	1.51	6.43	
Earnings per share, SEK	-1.22	0.26	0.72	
Earnings per share after full dilution, SEK	-1.16	0.26	0.72	
Dividend per share, SEK	-	-	-	
Derivation of the alternative KPIs, operational EBIT and EBITDA				
EBIT, SEK m	-524.2	219.2	476.9	
Amortization expenses added back to Operational EBIT				
- Goodwill, SEK m	1,564.0	375.3	1,924.9	
- Intellectual property (IP) rights, SEK m	217.8	102.2	456.4	
- Surplus value of Partner Publishing/Film, SEK m	13.7	15.1	54.1	
Results from participation of associated companies	-	-	-41.4	
Operational EBIT, SEK m	1,271.3	711.8	2,870.8	
- Other depreciation and amortization expenses, SEK m	260.9	253.4	1,073.2	
Results from participation of associated companies	-	-	41.4	
EBITDA, SEK m	1,532.2	965.2	3,985.3	

### **DEFINITIONS OF ALTERNATIVE KPI's**

Embracer Group's definitions of a number of alternative KPI's used in this Interim Report are stated below. Net sales growth is reported by the Company because it regards this KPI as contributing to investor understanding of the Company's historical progress. EBITDA and EBITDA margin are reported because these are metrics commonly used by certain investors, financial analysts and other stakeholders to measure the Company's financial results. The company has chosen to disclose operational EBIT in order to provide a fair picture of the underlying operational performance. The equity/assets ratio is stated because the Company regards this as a metric commonly used by certain investors, financial analysts and other stakeholders to measure the Company's financial position.

#### **DEFINITIONS OF KPI'S, GROUP**

Adjusted Earnings per share	Profit after tax excluding non-operational depreciations and amortizations net of tax and profit of revaluation of shares in associated companies divided by the average number of shares in the period. Tax related to non-operational depreciation and amortizations calculated using the effective tax rate (no tax effect on goodwill amortizations).
Earnings per share	Profit after tax less non-controlling interest divided by the average number of shares in the period.
Earnings per share after full dilution	Profit after tax less non-controlling interest divided by the average number of shares after full dilution in the period.
EBIT margin	EBIT as a percentage of net sales.
EBITDA	Earnings before interest, taxes, depreciation and amortization.
EBITDA margin	EBITDA as a percentage of net sales.
Equity/assets ratio	Equity as a percentage of total assets.
Free Cash Flow	Cash Flow from operating activities for the period excluding net investment in acquired companies and cash flow from Financing activities.
Net sales growth	Net sales for the current period divided by net sales for the corresponding period of the previous year.
Non-operational Depreciation and Amortizations	Amortization of acquisition-related goodwill, surplus values of specific business areas and IP Values (trademarks, patents, copyrights etc).
Operational EBIT	EBIT excluding non-operational depreciations and profit/loss of revaluation of participation in associated companies.
Operational EBIT margin	Operational EBIT as a percentage of net sales.

DEFINITIONS, QUARTERLY	INFORMATION
Completed games	Total book value of finished game development projects (released games) during the quarter. Upon completion the released games are reclassified from On-going Game Development Projects to Finished Games and depreciation starts.
Depreciation and amortization	
Game development	Depreciation of finished game development projects - degressive depreciation over two years. 1/3 depreciation during month 1 to 3 following release, 1/3 depreciation in month 4 to 12 following release and the remaining 1/3 in month 13 to 24 following release.
Other intangible assets (Film etc)	The majority of other intangible assets (Film etc) relates to the Group's film business and is depreciated based on actual sales in relation to expected sales of the relevant title.
IP-rights	Depreciation of Intellectual Property rights related to Games - straight-line depreciation over five years.
Surplus value Partner Publishing/Film	Depreciation of surplus values related to Partner Publishing/Film - straight-line depreciation over five years.
Goodwill	Depreciation of Goodwill - straight-line depreciation over five years.
Digital sales	All net sales not shipped physically.
External game developers	Number of game developers engaged in game development projects by studios that are not owned by the group (external studios).
External Studios	Number of external development studios engaged in game development projects.
Game development projects	Number of on-going game development projects financed by the group and number of on-going game development projects financed by third party with notable expected royalty income.
Internal employees, non-development	Number of employees not directly engaged in game development (both employees and contractors).
Internal game developers	Number of game developers (both employees and contractors) engaged in game development projects by studios that are owned by the group (internal studios).
Internal Studios	Number of internal development studios.
Net sales split – Games busine	ess area
Owned titles	Net sales of game titles that are owned IP:s or titles that are controlled by the group.
Publishing titles	Net sales of game titles of IP:s the group does not own or control.
New releases sales by each quarter	Net sales of game titles that are released in the current quarter.
Back-catalog	Net sales of game titles that are not released in the current quarter.
Number of IP:s	Number of IP:s owned by the group.
Organic growth	Growth in Business Area – Games between periods where net sales from companies acquired in the last five quarters have been excluded.
Organic growth, CCY	Growth in Business Area – Games between periods where net sales from companies acquired in the last five quarters have been excluded. The comparison period is adjusted for differences in exchange rates.
Physical sales	All net sales shipped physically.

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## **QUARTERLY INFORMATION BY CALENDAR YEAR**

	2016	2017			2018					2019			2020				2021		
	Full year	Full	Jan- Mar	Apr- Jun	Jul- Sep	Oct- Dec	Full	Jan- Mar	Apr- Jun	Jul- Sep	Oct- Dec	Full year	Jan- Mar	Apr- Jun	Jul- Sep	Oct- Dec	Full	Jan- Mar	Apr- Jun
Net sales, SEK m	302	508	633	838	1,273	1,381	4,124	1,631	1,142	1,260	1,509	5,541	1,339	2,069	2,383	2,168	7,959	2,404	3,427
EBITDA, SEK m	132	273	226	207	215	326	974	619	390	418	518	1,945	495	965	969		3,308	1,172	1,532
Operational EBIT, SEK m	108	202	131	70	103	197	501	396	204	241	302	1,143	286	712	653		2,254	903	1,271
EBIT, SEK m	95	188	107	53	91	152	403	172	81	76	91	421	97	219	173	-61	428	145	-524
Profit after tax, SEK m	72	139	81	33	65	114	294	103	53	65	34	254	132	91	228	-190	261	159	-606
Number of shares (A&B), adjusted, million 1)	183	222	238	241	265	283	252	283	308	310	312	303	312	368	378	419	372	427	495
Number of shares (A&B) after full dilution,																			
adjusted, million 1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	378	420	372	429	521
Earnings per share, SEK <sup>1)</sup>	0.39	0.63	0.34	0.14	0.25	0.44	1.17	0.37	0.17	0.21	0.11	0.84	0.42	0.26	0.60	-0.45	0,83	0.37	-1.22
Earnings per share after full dilution, SEK <sup>1)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.60	-0.45	0.83	0.37	-1.16
Adjusted Earnings per share, SEK <sup>1)</sup>	0.45	0.68	0.42	0.19	0.28	0.55	1.50	1.00	0.51	0.65	0.68	2.82	0.97	1.51	1.80	1.06	5,34	2.07	2.30
Adjusted Earnings per share after full																			
dilution, SEK <sup>1)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.80	1.06	5.34	2.06	2.18
Cash flow from operating activities, SEK m	99	179	700	165	-740	455	579	777	441	283	239	1,740	766	732	805	840	3,143	1,522	617
Free cash flow, SEK m	_	_	-	-	-	-	-	-	47	-116	-207		276	204	311	309	1,100	861	-260
Sales growth, Group, YoY, %	42%	68%	673%	878%	1,403%	441%	713%	158%	36%	-1%	9%	34%	-18%	81%	89%	44%	44%	80%	66%
Organic growth, Games, YoY, %	-	-	-	-	-	-	-	-	-	-	-	-	-	74%	51%	11%	-	70%	-2%
Organic growth, CCY, Games, YoY, %	_	-	-	-	-	-	-	-	-	-	-	_	-	71%	61%	21%	-	85%	10%
EBITDA, margin, %	44%	54%	36%	25%	17%	24%	24%	38%	34%	33%	34%	35%	37%	47%	41%	41%	42%	49%	45%
Operational EBIT, margin, %	38%	40%	20%	8%	8%	14%	12%	25%	18%	19%	20%	21%	21%	34%	27%	28%	28%	38%	37%
EBIT, margin, %	31%	37%	17%	6%	7%	11%	10%	11%	7%	6%	6%	8%	7%	11%	7%	-3%	5%	6%	-15%
Gross Margin (Net sales-COGS), SEK m	183	360	313	372	378	542	1,604	889	614	625		2,889	673	1,309	1,349	1,307	4,638	1,441	2,614
Gross Margin, %	61%	71%	50%	44%	30%	39%	39%	55%	54%	50%	51%	52%	50%	63%	57%	60%	58%	60%	76%
9 .	31/0	71/0	JU /0	-T-T /0	JU /0	JJ/0	33/0	JJ/0	J=/0	JU /0	J1/0	J2/0	JU/0	JJ /0	J1 /0	JU /0	30%	00/0	70/0
Net sales per business area																			
Games - THQ Nordic, SEK m	302	508	135	146	124	352	756	143	185	330	333	991	307	488	567	380	1,742	355	669
Games - Koch Media Publishing, SEK m	-	-	257	338	252	187	1,033	794	373	442	467	2,076	515	613	507	497	2,132	465	638
Games - Coffee Stain, SEK m	-	-	-	-	-	14	14	98	83	45	36	261	82	172	130	99	483	781	191
Games - Saber, SEK m	-	-	-	-	-	-	-	-	-	-	-	-	-	349	259	307	915	271	305
Games - DECA Games, SEK m	-	-	-	-	-	-	-	-	-	-	-	-	-	-	33	72	105	104	146
Games - Gearbox Entertainment, SEK m	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	437
Games - Easybrain, SEK m	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	576
Games, total	302	508	391	484	376	553	1,803	1,035	641	816	836	3,328	904	1,622	1,495	1,355	5,376	1,975	2,961
Partner Publishing/Film, SEK m	-	-	242	354	897	828	2,320	596	501	444	673	2,213	436	447	888	813	2,584	429	466
Net sales split – Games business area																			
	71%	77%	34%	39%	50%	72%	50%	84%	80%	78%	79%	80%	70%	74%	669/	65%	69%	47%	79%
Owned titles, %															66%				
Publishing titles, %	29%	23%	66%	61%	50%	28%	50%	16%	20%	22%	21%	20%	30%	26%	34%	35%	31%	53%	21%
Owned titles, SEK m	213	391	134	189	188	396	907	871	510	637		2,675	633	1,194	994		3,696	927	2,352
Publishing titles, SEK m	89	116	257	295	188	157	897	164	131	179	178	653	270	428	501	480	1,680	1,048	609
New releases sales by each quarter, %	-	-	63%	20%	31%	58%	-	75%	18%	32%	35%	-	38%	45%	33%	20%	-	42%	21%
Back-catalog, %	-	-	37%	80%	69%	42%	-	25%	82%	68%	65%	-	62%	55%	67%	80%	-	58%	79%
New releases sales by each quarter, SEK m	-	-	246	98	117	321	-	781	118	261	291	-	345	733	488	272	-	838	627
Back-catalog, SEK m	-	-	145	386	259	232	-	254	524	555	545	-	559	889	1,007	1,083	-	1,137	2,333
Physical sales, %	51%	50%	62%	50%	48%	59%	55%	39%	29%	26%	31%	32%	22%	26%	24%	21%	23%	11%	13%
Digital sales, %	49%	50%	38%	50%	52%	41%	45%	61%	71%	74%	69%	68%	78%	74%	76%	79%	77%	89%	87%
Physical sales, 5EK m	154	253	243	242	179	324	988	407	189	215	259	1,070	195	419	352	289	1,255	225	375
Digital sales, SEK m	148	251	148	242	197	229	815	628	452	601		2.258	709	1,203	1,143	1066	4,121	1,750	2,585
	140	251	140	242	157	223	815	020	432	001	3//	2,256	709	1,203	1,143	1000	4,121	1,750	2,363
Depreciation and amortization																			
Game development	-24	-62	-59	-109	-80	-93	-341	-192	-162	-144	-133	-631	-148	-191	-222	-200	-761	-202	-215
Other intangible assets (Film etc.)			-33	-24	-27	-31	-115	-25	-16	-26	-76	-144	-53	-55	-43	-65	-216	-54	-29
Sub-total	-24	-62	-92	-133	-107	-124	-455	-217	-179	-170	-209	-775	-201	-246	-265	-265	-977	-256	-244
Acquisition-related depreciation																			
IP-rights	-13	-14	-11	-7	-9	-8	-33	-166	-69	-101	-123	-458	-67	-102	-104	-118	-391	-132	-218
Surplus value Partner Publishing/Film			-12	-10	-2	-9	-33	-15	-8	-12	-11	-46	-12	-15	-15	-10	-52	-14	-14
Goodwill			-1	-1	-2	-28	-32	-43	-45	-52	-77	-218	-110	-375	-401	-536	-1,423	-612	-1,564
Sub-total	-13	-14	-24	-17	-13	-45	-99	-224	-123	-164	-211	-722	-189	-492	-521	-664	-1,867	-758	-1,796
Total intangible assets	-37	-76	-116	-150	-120	-169	-554	-441	-302	-334	-420	-1,497	-390	-738	-786	-929	-2,844	-1,014	-2,039
Investments in intangible assets																			
External game developm. and advances, SEK m	98	212	115	114	132	167	528	189	225	166	152	732	193	209	172	150	724	166	301
- · · · · · · · · · · · · · · · · · · ·																			
	36	80	58	94	102	106	359	116	131	177	221	645	224	248	273	372	1,117	398	469
Internal capitalized development, SEK m		11	12	31	18	31	91	20	22	43	46	131	40	41	39	35	155	36	43
Other intangible assets	-					11	32	0	0	6	0		8	0	0	0	8	0	15
Other intangible assets IP-rights	23	4	-	0	22					392	419	1,515							
Other intangible assets	23 157		185	239	273	314	1,010	326	378		4.5	.,0.0	465	498	484	558	2,005	599	829
Other intangible assets IP-rights		4	185				1,010	326	3/8		713	.,0.0	405	498	484	558	2,005	599	829
Other intangible assets IP-rights Total		4	<b>185</b>				1,010	<b>326</b> 220	168	104	152	644	165	<b>498</b> 253	<b>484</b> 311	<b>558</b> 156	2,005	<b>599</b> 117	<b>829</b> 298
Other intangible assets IP-rights Total Completed games Completed games, SEK m		4 306		239	273	314													
Other intangible assets IP-rights Total Completed games Completed games, SEK m Other KPIs		4 306	123	<b>239</b> 47	<b>273</b> 50	<b>314</b> 162		220	168	104	152		165	253	311	156		117	298
Other intangible assets IP-rights Total Completed games Completed games, SEK m Other KPIs Total Game Dev projects		4 306	123 54	<b>239</b> 47 51	<b>273</b> 50 55	<b>314</b> 162 77		220 80	168 81	104 86	152 96		165 103	253 125	311 135	156 150		117	298 180
Other intangible assets IP-rights Total  Completed games Completed games, SEK m Other KPIs Total Game Dev projects Announced Game Dev projects	157	4 306	123 54 19	239 47 51 17	50 55 20	314 162 77 29	383	220 80 32	168 81 34	104 86 37	152 96 44		165 103 43	253 125 52	311 135 53	156 150 61		117 160 53	298 180 56
Other intangible assets IP-rights Total  Completed games Completed games, SEK m  Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects	157	4 306	123 54 19 35	239 47 51 17 34	50 55 20 35	314 162 77 29 48	383	220 80 32 48	168 81 34 47	104 86 37 49	152 96 44 52		165 103 43 60	253 125 52 73	311 135 53 82	156 150 61 89	885	117 160 53 107	298 180 56 124
Other intangible assets IP-rights Total Completed games Completed games, SEK m Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects Total internal game developers	157	4 306	123 54 19 35 536	239 47 51 17 34 565	50 55 20 35 608	314 162 77 29 48 613	383	220 80 32 48 860	168 81 34 47 882	104 86 37 49 1,162	152 96 44 52 1,237		165 103 43 60 1,359	253 125 52 73 2,076	311 135 53 82 2,551	156 150 61 89 3,673		117 160 53 107 4,036	298 180 56 124 5,107
Other intangible assets IP-rights Total  Completed games Completed games, SEK m  Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects Total internal game developers Total external game developers	157	4 306	123 54 19 35 536 714	239 47 51 17 34 565 692	50 55 20 35 608 740	314 162 77 29 48 613 871	383	220 80 32 48 860 807	168 81 34 47 882 946	104 86 37 49 1,162 1,110	152 96 44 52 1,237 1,021		165 103 43 60 1,359 1,006	253 125 52 73 2,076 1,109	311 135 53 82 2,551 1,042	156 150 61 89 3,673 963	885	117 160 53 107 4,036 1,079	298 180 56 124 5,107 1,280
Other intangible assets IP-rights Total  Completed games Completed games, SEK m  Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects Total internal game developers Total external game developers Total internal employees, non-development	157	4 306	123 54 19 35 536 714 470	239 47 51 17 34 565 692 486	50 55 20 35 608 740 554	314 162 77 29 48 613 871 529	383	220 80 32 48 860 807 541	168 81 34 47 882 946 590	104 86 37 49 1,162 1,110 709	152 96 44 52 1,237 1,021 713		165 103 43 60 1,359 1,006 744	253 125 52 73 2,076 1,109 790	311 135 53 82 2,551 1,042 851	156 150 61 89 3,673 963 1,094	885	117 160 53 107 4,036 1,079 1,210	298 180 56 124 5,107 1,280 1,499
Other intangible assets IP-rights Total  Completed games Completed games, SEK m  Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects Total internal game developers Total external game developers	157	4 306	123 54 19 35 536 714	239 47 51 17 34 565 692	50 55 20 35 608 740	314 162 77 29 48 613 871	383	220 80 32 48 860 807	168 81 34 47 882 946	104 86 37 49 1,162 1,110	152 96 44 52 1,237 1,021		165 103 43 60 1,359 1,006 744	253 125 52 73 2,076 1,109 790	311 135 53 82 2,551 1,042	156 150 61 89 3,673 963	885	117 160 53 107 4,036 1,079	298 180 56 124 5,107 1,280
Other intangible assets IP-rights Total  Completed games Completed games, SEK m  Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects Total internal game developers Total external game developers Total internal employees, non-development Total number headcount	157	4 306	123 54 19 35 536 714 470	239 47 51 17 34 565 692 486	50 55 20 35 608 740 554	314 162 77 29 48 613 871 529	383	220 80 32 48 860 807 541	168 81 34 47 882 946 590	104 86 37 49 1,162 1,110 709	152 96 44 52 1,237 1,021 713		165 103 43 60 1,359 1,006 744	253 125 52 73 2,076 1,109 790	311 135 53 82 2,551 1,042 851	156 150 61 89 3,673 963 1,094	885	117 160 53 107 4,036 1,079 1,210	298 180 56 124 5,107 1,280 1,499
Other intangible assets IP-rights Total  Completed games Completed games, SEK m  Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects Total internal game developers Total external game developers Total internal employees, non-development Total number headcount  Number of studios	157	4 306	123 54 19 35 536 714 470 1,720	239 47 51 17 34 565 692 486 1,743	50 55 20 35 608 740 554 1,902	314 162 77 29 48 613 871 529 2,013	383	220 80 32 48 860 807 541 2,208	168 81 34 47 882 946 590 2,418	104 86 37 49 1,162 1,110 709 2,981	152 96 44 52 1,237 1,021 713 2,970		165 103 43 60 1,359 1,006 744 3,109	253 125 52 73 2,076 1,109 790 3,975	311 135 53 82 2,551 1,042 851 4,445	156 150 61 89 3,673 963 1,094 5,730	885	117 160 53 107 4,036 1,079 1,210 6,325	298 180 56 124 5,107 1,280 1,499 7,886
Other intangible assets IP-rights Total  Completed games Completed games, SEK m  Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects Total internal game developers Total external game developers Total internal employees, non-development Total number headcount  Number of studios Total number External Studios	157	4 306	123 54 19 35 536 714 470 1,720	239 47 51 17 34 565 692 486 1,743	50 55 20 35 608 740 554 1,902	314 162 77 29 48 613 871 529 2,013	383	220 80 32 48 860 807 541 2,208	168 81 34 47 882 946 590 2,418	104 86 37 49 1,162 1,110 709 2,981	152 96 44 52 1,237 1,021 713 2,970	644	165 103 43 60 1,359 1,006 744 3,109	253 125 52 73 2,076 1,109 790 3,975	311 135 53 82 2,551 1,042 851 4,445	156 150 61 89 3,673 963 1,094 5,730	885	117 160 53 107 4,036 1,079 1,210 6,325	298 180 56 124 5,107 1,280 1,499 7,886
Other intangible assets IP-rights Total  Completed games Completed games, SEK m  Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects Total internal game developers Total internal game developers Total internal employees, non-development Total number headcount  Number of studios Total number External Studios Total number Internal Studios	157	4 306	123 54 19 35 536 714 470 1,720	239 47 51 17 34 565 692 486 1,743	50 55 20 35 608 740 554 1,902	77 29 48 613 871 529 2,013	383	220 80 32 48 860 807 541 2,208 42 17	168 81 34 47 882 946 590 2,418	104 86 37 49 1,162 1,110 709 2,981 55 18	152 96 44 52 1,237 1,021 713 2,970 58 20		165 103 43 60 1,359 1,006 744 3,109 58 26	253 125 52 73 2,076 1,109 790 3,975 55 33	311 135 53 82 2,551 1,042 851 4,445	156 150 61 89 3,673 963 1,094 5,730	885	117 160 53 107 4,036 1,079 1,210 6,325	298 180 56 124 5,107 1,280 1,499 7,886
Other intangible assets IP-rights Total  Completed games Completed games, SEK m  Other KPIs Total Game Dev projects Announced Game Dev projects Unannounced Game Dev projects Total internal game developers Total external game developers Total internal employees, non-development Total number headcount  Number of studios Total number External Studios	157	4 306	123 54 19 35 536 714 470 1,720	239 47 51 17 34 565 692 486 1,743	50 55 20 35 608 740 554 1,902	314 162 77 29 48 613 871 529 2,013	383	220 80 32 48 860 807 541 2,208	168 81 34 47 882 946 590 2,418	104 86 37 49 1,162 1,110 709 2,981	152 96 44 52 1,237 1,021 713 2,970	644	165 103 43 60 1,359 1,006 744 3,109	253 125 52 73 2,076 1,109 790 3,975	311 135 53 82 2,551 1,042 851 4,445	156 150 61 89 3,673 963 1,094 5,730	885	117 160 53 107 4,036 1,079 1,210 6,325	298 180 56 124 5,107 1,280 1,499 7,886

<sup>&</sup>lt;sup>1)</sup> Recalculated with respect to the 3:1 split carried out on October 8, 2019 as resolved at the annual general meeting on September 17, 2019. Number of shares for previous periods have been adjusted.

Embracer Group is the parent company of businesses developing and publishing PC, console and mobile games for the global games market. The Group has an extensive catalogue of over 240 owned franchises, such as Saints Row, Goat Simulator, Dead Island, Darksiders, Metro, MX vs ATV, Kingdoms of Amalur, TimeSplitters, Satisfactory, Wreckfest, Insurgency, World War Z and Borderlands, amongst many others.

With its head office based in Karlstad, Sweden, Embracer Group has a global presence through its eight operative groups: THQ Nordic, Koch Media, Coffee Stain, Amplifier Game Invest, Saber Interactive, DECA Games, Gearbox Entertainment and Easybrain. Embracer Group has 77 internal game development studios and is engaging more than 8,000 employees and contracted employees in more than 40 countries.



